

The background of the cover is a photograph of a modern, multi-story residential or commercial building with a glass and concrete facade. The building is situated in an urban environment with other buildings visible in the background. A large, dark green diagonal shape cuts across the top left corner of the image. The company name 'MirLand' is written in large, white, sans-serif font across the middle of the image, partially overlapping the green shape and the building. Below the company name, the text 'Annual Report and Accounts 2018' is written in a smaller, white, sans-serif font, also partially overlapping the green shape and the building. The overall design is clean and professional, with a focus on the company's name and the year of the report.

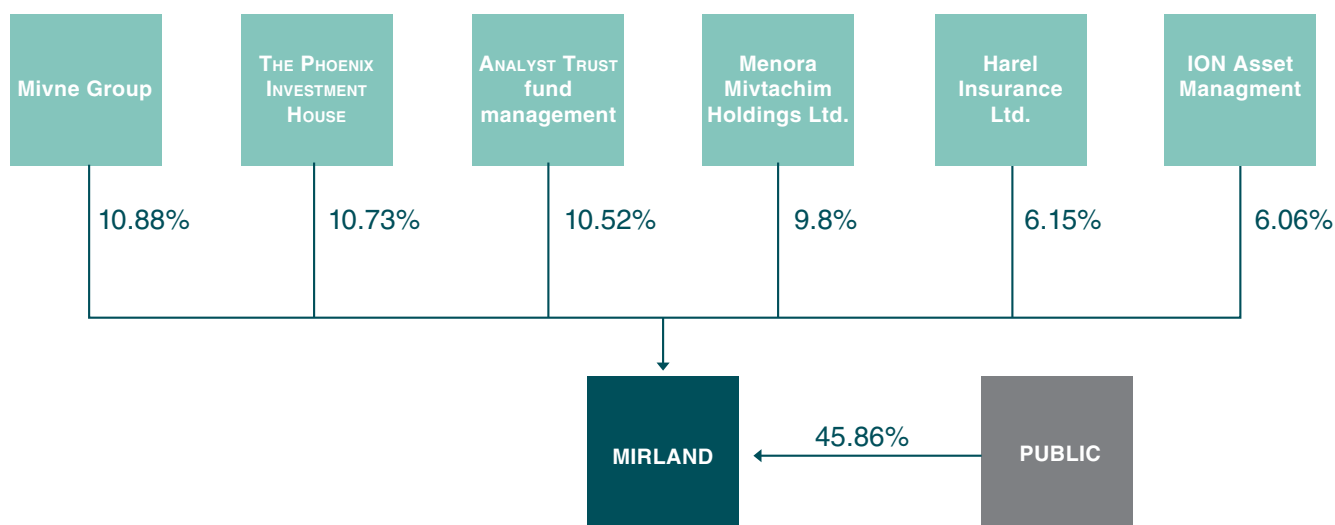
# MirLand

Annual Report  
and Accounts 2018



**MirLand Development Corporation is one of the leading international residential and commercial property developers in Russia.**

## Corporate Structure\*



\* As at 10.09.2019

MirLand was established in 2004 as part of the Fishman Group, a global investment group with over US\$2bn of combined annual income and a strong international track record of over 30 years of investing in, developing and managing real estate assets via public companies.

In December 2006, the Company successfully raised net US\$293m through its IPO on the AIM market of the London Stock Exchange.

Up until December 22, 2016 (the "Effective Date" or the "Settlement Execution Date") shares of the Company were registered for trade on the AIM (Alternative Investment Market) of London, England. In consequence of completion of the Settlement Plan, from the Effective Date all the securities of the Company (shares and debentures of Series G) of the

Company, are registered for trade on the Tel Aviv Securities Stock Exchange Ltd. (the "Stock Exchange") only. Furthermore, resulting from completion of the Settlement Plan, according to the best knowledge of the Company as of the Date of the Report, the Company is without a control core.

The Company's net leverage stands at 47% of its total assets.

The Company currently owns 12 residential and commercial projects across Russia, with a total rentable/ saleable area of approximately 0.7m sqm upon completion. Of these, six commercial projects are already yielding, and the two residential projects are generating income. Three projects are at various stages of planning and in the process of obtaining permits.

## Financial Highlights 2018

### Total Revenues

**US\$155.2<sub>m</sub>**

### Total Assets

**US\$367<sub>m</sub>**

### Loss

**US\$(57<sub>m</sub>)**

### Net Operating Income

**US\$23.7<sub>m</sub>**

### EBITDA

**US\$4.3<sub>m</sub>**



MirLand has a comprehensive and integrated approach towards real estate development, as the Company is involved in the full life cycle of a project from its initiation to its successful completion, maximising the return on every asset.

### Our Business Model

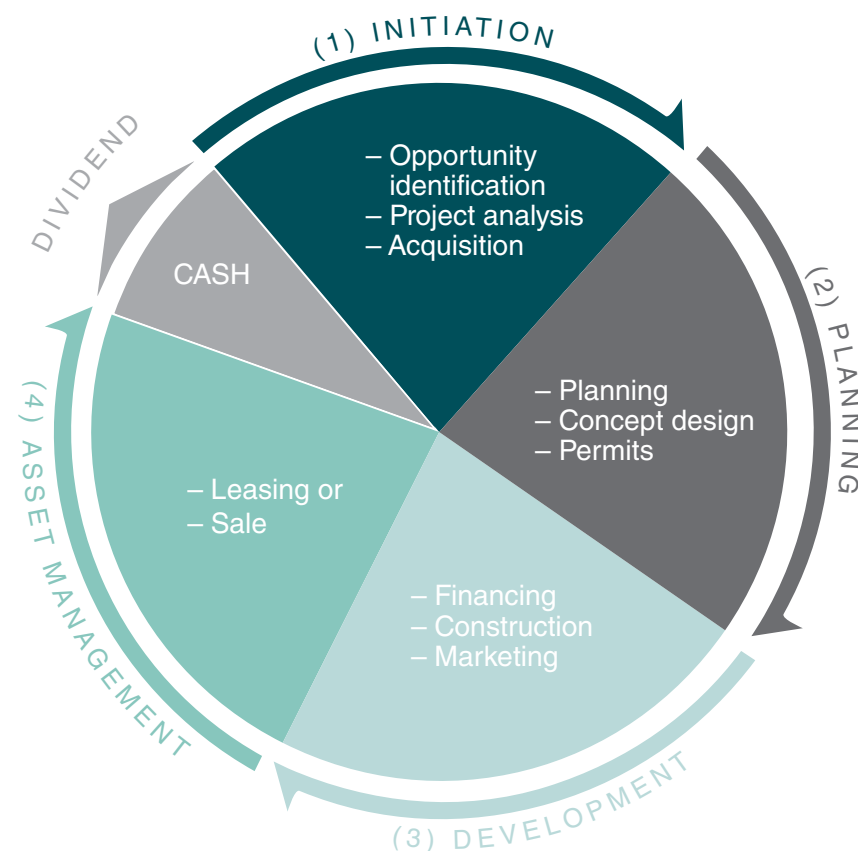
We believe that our full and integrated business model, together with the diversification of our portfolio, enables us to manage and control our risks in order to maximise returns to our shareholders.

#### 1. Initiation

We carefully choose plots of land with proper zoning or with a high probability of obtaining proper zoning for the future project, in order to reduce risk and shorten the time to market. We put great emphasis on analysing and understanding the potential of each project and aim to secure our land rights in an optimal way to ensure future success.

#### 2. Planning

We select experienced international architects to undertake project planning and concept design in order to achieve high standards and efficient planning. Adding local architects to the team allows us to tailor our plans to the specific target market. Our team and consultants work closely with local authorities in order to obtain building permits on time and in accordance with local practice and our standards.



#### 3. Development

We develop our projects with highly qualified and experienced contractors that we choose carefully. The majority of contracts are on a turnkey basis, allowing us to hedge our expense level.

- We choose leading marketing agencies in order to secure the best mix of tenants in our commercial projects and optimal cash flow stream in our residential projects;
- We also work closely with international and Russian banks in order to secure and optimise the financing structure of each project;

#### 4. Asset Management

We work to optimise our income upon completion of each property by maintaining appropriate strategies for each sector in our portfolio.

- Commercial projects are held to generate stable cash flow and are managed by professional companies. However, should the right opportunity arise, a commercial project might be sold, if we feel that it is the best way to generate maximum value from the property.
- Residential projects (apartments and houses) are sold to end buyers.



MirLand is involved in the acquisition, development, construction, rental and sale of commercial and residential real estate in Russia.

Our Competitive Strengths



- Maintain diversification of the portfolio between various sectors, locations and development stage.
- Hold commercial properties for lease, unless compelling realisation opportunities arise.
- Develop residential properties for sale.
- Use diverse financing sources to accelerate business activity and growth.
- Acquire new projects and developments according to availability of financial sources and market conditions.



# How We Performed in 2018

## Financial Highlights

- **Total revenue grow to** US\$155.2 million (31 December 2017: US\$77.4 million);
- **Total revenues from investment properties** down 2.3% to US\$34.5 million (31 December 2017: US\$35.3 million), mainly due to depreciation in the Russian Ruble against the US Dollar and due to negative movement in the Russian office real estate market;
- **Net operating income** (“NOI”) from investment properties up 2.1% to US\$23.7 million (31 December 2017: US\$23.2 million), mainly due to depreciation in the Russian Ruble against the US Dollar and due to improved company performance
- **Gross profit** changed to negative US\$25.2 million (31 December 2017: US\$39.8 million), also due to depreciation in the Russian Ruble against the US Dollar and due to one time recognition and impairment following the first time adoption ifrs 15;
- **EBITDA** down 67% to US\$4.3 million (31 December 2017: US\$13.2 million), mainly due to one time recognition and impairment following the first time adoption ifrs 15;
- **LOSS** of US\$57 million (31 December 2017: US\$1.6 million)
- **Total assets** amounted to US\$367 million, of which 92% are property and land assets (31 December 2017: US\$575 million);
- **Total equity** of US\$76 million (31 December 2017: US\$ 153.7 million);
- **Net leverage** stands at 63% of total assets (31 December 2017: 41%);

Triumph Mall, Saratov





## Operational Highlights

### Residential:

#### Triumph Park, St. Petersburg

The development of the project continues, with a strong sales pace and pricing increasing ahead of inflation in Rouble terms:

- Phase IV: The last 26 apartments were pre-sold during 2018. In total 1,237 apartments have been pre-sold and delivered to the owners
- Phase V: Construction of 1,510 units began in Q2 2017, followed by the commencement of sales. Until 31 December 2018, 925 apartments were pre-sold (61% of the phase), generating income from sales of US\$67.3 million.

- Green Tower: Construction of 132 units began in Q4 2016, followed by the commencement of sales. Until 31 December 2018, 107 apartments were pre-sold (81% of the phase), generating income from sales of circa US\$9.9 million.

#### Western Residence,

#### Perkhushkovo, Moscow

- Sales of 3 houses completed during the year, taking the total number of units sold at the scheme to 69 out of 77 houses.

### Retail:

- Vernissage Mall and Triumph Mall generated NOI of US\$16.1 million compared to US\$16.1 in 2017.
- Average occupancy increased to approximately 98% (97% in 2017).

### Offices:

- Mirland Business Centre NOI of US\$7.7 million compared to US\$ 7.2 million in 2017.
- Average occupancy rate 91% compared to average occupancy rate 75% in 2017.

Triumph Park Phase IV, St. Petersburg



Vernissage Mall, Yaroslavl



Triumph Mall, Saratov





## Strategy & Key Performance Indicators

MirLand's principal activities are focused on the acquisition, development, construction, reconstruction, lease and sale of residential and commercial real estate in Russia. MirLand's vision is to be a leading developer of real estate in Russia and by following it's strategy, the Company aims to enhance shareholder value and increase returns.

### The key elements of MirLand's strategy are as follows:

#### Focus on the completion of existing projects:

- The Company aims for the timely delivery of projects while ensuring they are completed to a high standard. Marketing of all of the Company's commercial projects is commenced during their development phase.

#### Portfolio diversification:

- To mitigate risk, the Company's portfolio is balanced between various sectors, locations and development stages.
- Geographic location: investments are spread across Moscow, St. Petersburg, and other major regional cities. Investment decisions are made

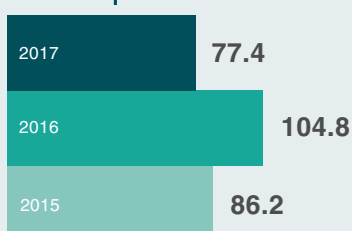
following a detailed feasibility study and the close examination of local and national economic and demographic data, as well as the balance between supply and anticipated demand for international standard properties.

- Sector: the Company invests in a balanced mix of residential, retail, office and logistics, as well as mixed-use projects.
- The Company's portfolio includes projects which are of varying duration, phasing and anticipated completion. The Company owns both yielding and development properties in order to obtain a relatively balanced spread in the use of working capital and demand for management's attention, that can, at the same time, generate an income flow from sales and yielding properties.

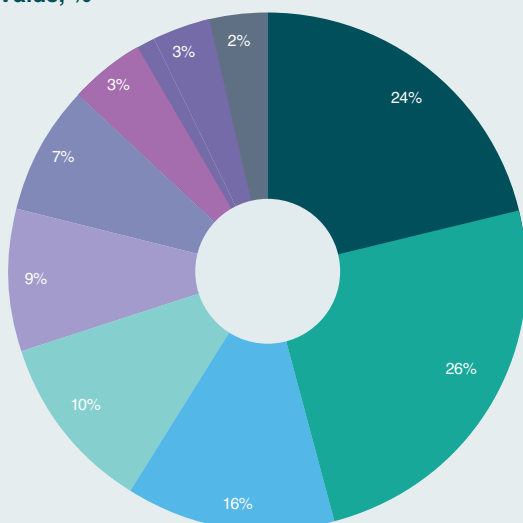
### Key Performance Indicators

Revenues, US\$ m

**US\$155.2m**

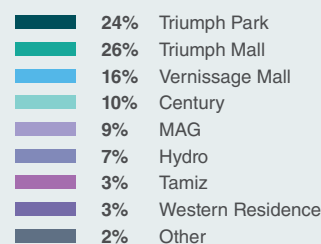


### Assets by Value, %



Total Assets Value

**US\$300m**



Source: CW valuation, as of 31 December 2018



## Realisation of assets:

- The Company will continuously assess whether to retain yielding properties or realise their market value through disposal, depending on the opportunity and on prevailing market conditions. The Company uses revenues from yielding assets to diversify its income sources.

## Use of diverse financing sources to accelerate business activity and growth:

- Equity, shareholders' loans, corporate loans, project financing and bond issuances are used to finance the Company's activities and projects.

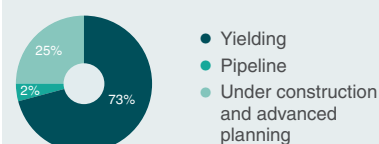
The recent financial turmoil has led the Company to adjust its operational focus to be more directed on managing its core activities and available financial resources.

This has been achieved through:

- Focus on the progression of the development projects which have the greatest potential to deliver the best returns despite changing market conditions;
- Further phasing of larger projects;
- Development of the remaining projects according to changes in the market demand and to the availability of financial sources;
- Strong emphasis on keeping high occupancy rates in yielding commercial projects;
- High prioritization of financing.

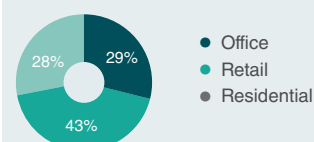
## Key Performance Indicators

### Development Stage by Value, %



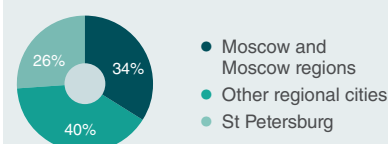
Source: CW valuation

### Segment Distribution by Value, %



Source: CW valuation

### Geographic Distribution by Value, %



Source: CW valuation



## Portfolio at a Glance



### Moscow and Moscow Region



#### Hydromashservice

Yielding  
16,700 sqm



#### MAG

Yielding  
18,530 sqm



#### Century Buildings

Yielding  
20,900 sqm



#### Tamiz

Yielding  
11,740 sqm



#### Western Residence Phase I

Saleable area  
4,120 sqm\*

\* (excluding sold houses)



#### Western Residence Phase II

In Planning  
34,607 sqm

### St Petersburg



#### Triumph Park Phase I-IV

Sold  
185,304 sqm

#### PhaseV+VI+GT

Saleable area  
117,051 sqm

#### PhaseVII+VIII

In planing  
87,277 sqm

### Saratov



#### Triumph Mall

Yielding  
27,240 sqm



#### Saratov Logistics

In planning  
104,000 sqm

### Yaroslavl



#### Vernissage Mall

Yielding  
34,100 sqm



#### Vernissage Mall Phase II

In planning  
40,000 sqm



Retail



Offices



Residential



Logistics



Overview

Business Review

Management and Governance

Financial Statements

Additional Information



# Portfolio Focus Triumph Park



**Triumph Park is a large-scale residential development in St Petersburg. First of its kind in Russia, designed according to the best practice of sustainability and BREEAM standards.**

## Where dreams become opportunities

Triumph Park is the Company's flagship project of a multi-phased development of a large-scale residential neighborhood. The development is the first eco-residential complex in St Petersburg, BREEAM certified, with low environmental impact built according to western standards. The flexibility of the apartment mix in terms of both the range of unit sizes and the fit-out options is designed to appeal to a wide range of purchasers.

- Phase I of the project, with total net sellable area of is approximately 27,700 sqm plus approximately 1,000 sqm of retail space and two levels of underground parking, was completed in Q2 2013. All 510 apartments have been sold and delivered to the owners.
- Phase II comprising circa 34,100 sqm with additional 1,100 sqm of commercial space, was launched in Q3 2012. Construction completed in Q4 2014. To date 630 apartments sold out and delivered to the owners.
- Phase III construction of circa 63,200 sqm with additional 1,500 sqm of commercial space commenced in Q3 2013. Construction completed in Q3 2016, 100% of the 1,346 apartments have been sold and delivered to the owners.
- Phase IV construction of 1,244 apartments with total net sellable area of circa 62,300 sqm and additional 3,100 sqm of commercial area, commenced in Q3 2014. Construction completed in Q4 2017. 99% of 1244 apartments have been sold and delivered to the owners.
- Green Tower- Construction of circa 7,400 sqm. Construction and sales commenced in Q4 2016. To date, 107 apartments out of 132 pre- sold (circa 81% of the phase).
- Phase V construction and sales of 1,510 apartments with total net sellable area of circa 66,094 sqm and additional 3,500 sqm of commercial area, commenced in Q2 2017. To date, 925 apartments pre-sold (61% of the phase)

On completion of the entire development, expected by 2023, Triumph Park will comprise 8,500 apartments, commercial areas and a variety of public amenities such as kindergartens, schools and parks.

Triumph Park offers its residents a modern comfort lifestyle, a synergy of social neighbourhood, ecology and innovations. MirLand is highly involved in various social responsibility projects, in order not only to provide housing, but to create a community.

## Location

- St Petersburg, a city with a population of 5million people
- Well-developed residential district
- Easily accessible from downtown and main routes, located within a short walking distance to the underground public transportation station
- Well-developed infrastructure in the neighbourhood

## Main characteristics

- 41 ha land plot
- Over one million gross sqm of quality residential and commercial areas
- Market adjusted apartment mix for each phase
- Underground parking, schools, kindergartens
- Closed, secured and eco-landscaped internal yards
- Energy-efficient, environmentally friendly eco-complex
- Socially responsible development
- BREEAM certification issued by BRE





## Triumph Park Sustainability awards winner

- Triumph Park became the first project in Russia to be awarded a design-stage BREEAM certificate.
- Twice a winner of Green Awards.
- Awarded Gold Certificate Winner of Green Zoom.

### Triumph Park creates sustainability history in Russia

- Triumph Park development in St Petersburg has become **the first residential project in Russia to be awarded a design-stage BREEAM certificate**, which was later confirmed by obtaining a post-construction BREEAM certificate

- **Triumph Park is twice a winner of Green Awards**, the Russian Federal competition on sustainable development and energy efficiency. The winner of the national round of the international FIABCI Prix d'Excellence 2015, and the finalist in the urban real estate category of the Russia's Annual Urban Awards.

- Triumph Park was awarded a **Gold Certificate of GREEN ZOOM**, a Russian standard for sustainable development.
- Project's low-energy buildings have energy-efficient lifts and natural ventilation designed to maximise the use of daylight within the apartments. It also incorporates environmentally friendly building materials with high thermal performance, and over 95% of waste is diverted from landfill.

Triumph Park, St Petersburg





## Phase I



**100%**<sub>sold</sub>

Number of apartments	<b>510</b>
Sellable area	<b>27,719 sqm</b>
Commercial area	<b>1,076 sqm</b>
Sales commencement	<b>Q4 2011</b>
Credit line	<b>RUB1,245m*</b>
Completion	<b>Q2 2013</b>

### Project Status

Sold and delivered to owners

\* Fully repaid

## Phase II



**100%**<sub>sold</sub>

Number of apartments	<b>630</b>
Sellable area	<b>34,088 sqm</b>
Commercial area	<b>1,107 sqm</b>
Sales commencement	<b>Q3 2012</b>
Credit line	<b>RUB1,460m*</b>
Completion	<b>Q4 2014</b>

### Project Status

Sold and delivered to owners

\* Fully repaid

## Phase III



**100%**<sub>sold</sub>

Number of apartments	<b>1,346</b>
Sellable area	<b>63,186 sqm</b>
Commercial area	<b>1,323 sqm</b>
Sales commencement	<b>Q4 2013</b>
Credit line	<b>RUB3,075m*</b>
Completion	<b>Q3 2016</b>

### Project Status

Sold and delivered to owners

\* Fully repaid



## Phase IV



**99%** sold

Number of apartments	1,244
Sellable area	60,694 sqm
Commercial area	3,475 sqm
Sales commencement	Q1 2015
Credit line	RUB3,311m
Expected completion	Q4 2017
<b>Project Status</b>	
Final stages construction	

## Green Tower



**81%** sold

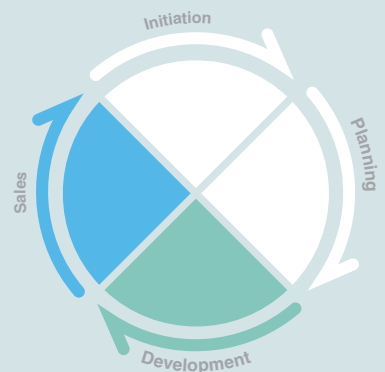
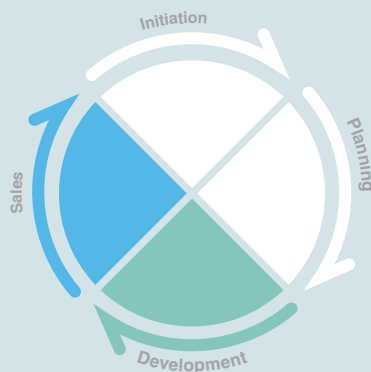
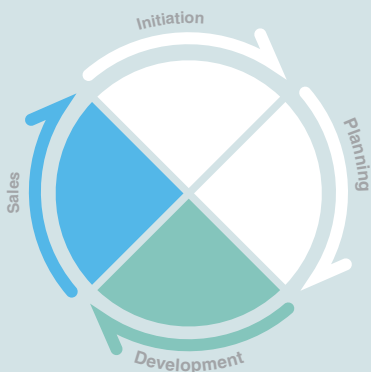
Number of apartments	132
Sellable area	7,302 sqm
Sales commencement	Q4 2016
Credit line	Equity
Expected completion	Q2 2019
<b>Project Status</b>	
Under construction	

## Phase V



**61%** sold

Number of apartments	1,510
Sellable area	66,094 sqm
Commercial area	3,532 sqm
Sales commencement	Q2 2017
Credit line	RUB3,750m
Expected completion	Q4 2019
<b>Project Status</b>	
Under construction	







Phase VI-VIII



**In planning**

Number of apartments	2,856
In planning	130,809 sqm
Commercial area	8,404 sqm
<b>Project Status</b>	
In planning	



Triumph Mall



**100%**  
occupied

Location	Saratov
Land area	2.2 ha
Leasable area	27,300 sqm
Completed	Q4 2010
Freehold rights	100%

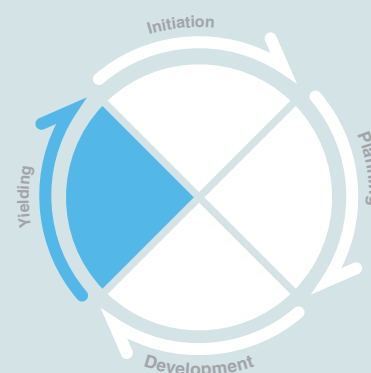
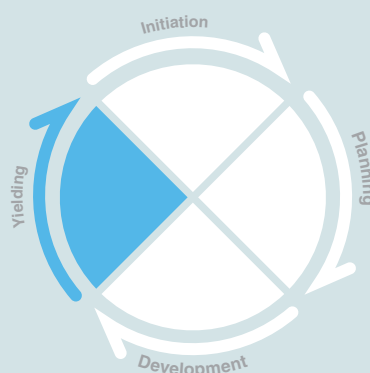
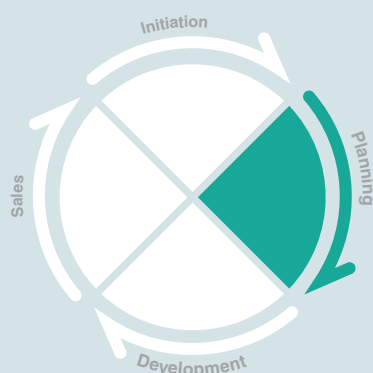


Vernissage Mall



**98%**  
occupied

Location	Yaroslavl
Land area	12 ha
Leasable area	34,100 sqm
Completed	Q2 2007
Freehold rights	100%





## Hydromashservice



**91%**  
occupied

Location	Moscow
Land area	1.2 ha
Leasable area	16,700 sqm
Completed	Q4 2008
Leasehold rights	100%

## MAG



**86%**  
occupied

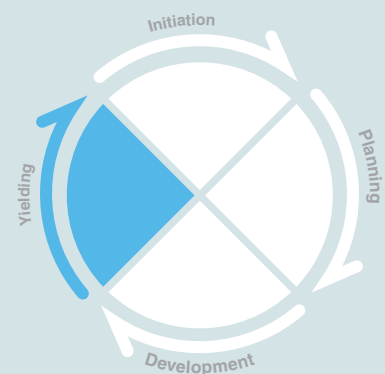
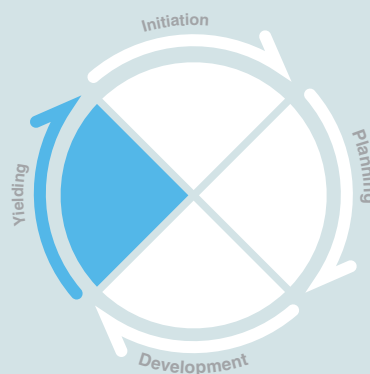
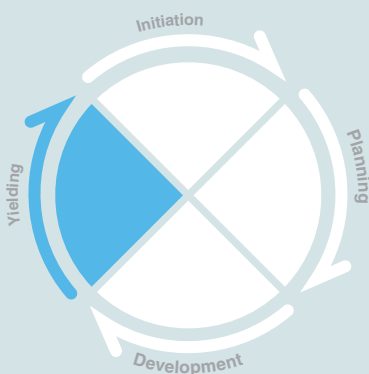
Location	Moscow
Land area	2.2 ha
Leasable area	18,500 sqm
Completed	Q4 2007
Leasehold rights	100%

## Century Buildings



**95%**  
occupied

Location	Moscow
Land area	0.58 ha
Leasable area	20,900 sqm
Completed	Q1 2009
Leasehold rights	100%





## Tamiz



**93%**  
occupied

Location	<b>Moscow</b>
Land area	<b>0.45 ha</b>
Leasable area	<b>11,700 sqm</b>
Sales commencement	<b>Q3 2011</b>
Leasehold rights	<b>100%</b>

## Western Residence



**90%**  
houses sold

Location	<b>Perkhushkovo</b>
Land area	<b>11 ha</b>
Saleable area*	<b>5,063 sqm</b>
Phase I completed	<b>Q4 2011</b>
Freehold rights	<b>100%</b>

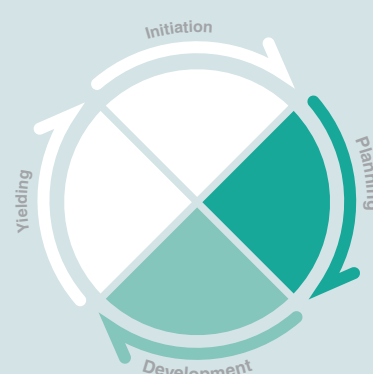
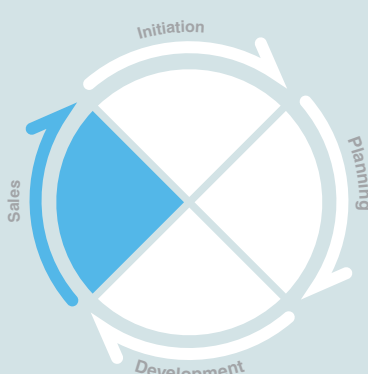
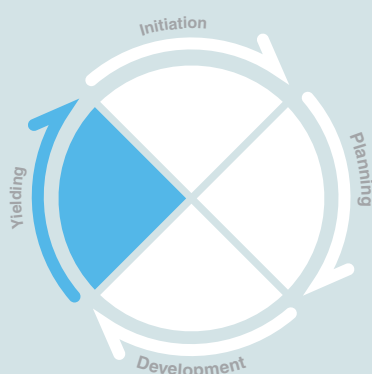
\*Excluding sold houses. Sales: 69 out of 77 houses were sold as of the date of this report.

## Vernissage Mall - II



**40,000**  
sqm leasable area

Location	<b>Yaroslavl</b>
Land area	<b>16,5 ha</b>
Leasable area	<b>40,000 sqm</b>
Planned commencement	<b>Q3 2017</b>
Planned completion	<b>Q2 2019</b>
Freehold rights	<b>100%</b>





Saratov Logistics

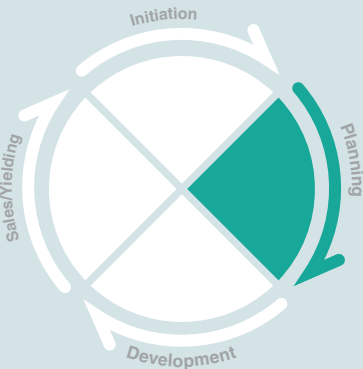
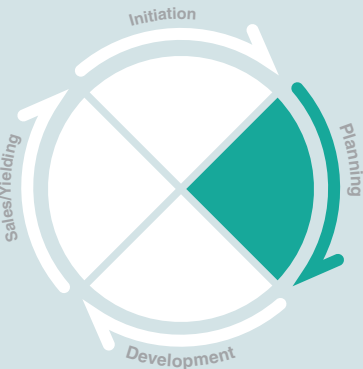
104,000  
sqm leasable area

Location	Saratov
Phased development of a logistics centre close to the federal highways and the city ring road.	
Land area	26 ha
Leasable area	104,000 sqm
Freehold rights	100%

Western Residence -II

34,607  
sqm saleable area

Location	Perkhushkovo
Development of 86 townhouses and cottages (out of 163) in the prestigious western outskirts of Moscow.	
Land area (Phase II)	11.5 ha
Saleable area	34,607 sqm
Freehold rights	100%





## Chief Executive's Statement



**Focus on the progression of the development projects which have the greatest potential to deliver the best returns despite changing market conditions.**

**Roman Rozental**  
CEO

### Strategy

MirLand's principal activities are focused on the acquisition, development, construction, reconstruction, lease and sale of residential and commercial real estate in Russia. Its particular geographic focus is Moscow, St. Petersburg and major regional cities with a population of over 500,000 people. MirLand invests primarily in projects where it identifies potential for a high return on equity and the generation of strong yields and income, stemming from demand for high quality commercial and residential real estate assets.

The key elements of MirLand's strategy are as follows:

- **Focus on the completion of existing projects:** The Company aims for the timely delivery of projects while ensuring they are completed to a high standard. Marketing of all of the Company's commercial projects is commenced during their development phase.
- **Portfolio Diversification:** To mitigate risk, the Company's portfolio is balanced between various sectors, locations and development stages.
- **Geographic location:** investments are spread across Moscow, St. Petersburg, and other major regional cities. Investment decisions are made following a detailed feasibility study and the close examination of local and national economic and demographic data, as well as the balance between supply and anticipated demand for international standard properties.

- **Sector:** the Company invests in a balanced mix of residential, retail, office and logistics, as well as mixed-use projects.
- **The Company's portfolio includes projects which are of varying duration, phasing and anticipated completion.** The Company owns both yielding and development properties in order to obtain a relatively balanced spread in the use of working capital and demand for management's attention, that can, at the same time, generate an income flow from sales and yielding properties.
- **Realization of assets:** The Company will continuously assess whether to retain yielding properties or realize their market value through disposal, depending on the opportunity and on prevailing market conditions. The Company uses revenues from yielding assets to diversify its income sources.
- **Use of diverse financing sources to accelerate business activity and growth:** Equity, shareholders' loans, corporate loans, project financing and bond issuances are used to finance the Company's activities and projects.

The recent financial turmoil has led the Company to adjust its operational focus to be more directed on managing its core activities and available financial resources.

This has been achieved through:

- **focus on the progression of the development projects which have the**

**greatest potential to deliver the best returns despite changing market conditions;**

- **further phasing of larger projects;**
- **development of the remaining projects according to changes in the market demand and to the availability of financial sources;**
- **strong emphasis on keeping high occupancy rates in yielding commercial projects;**
- **high prioritization of financing.**

This strategy supports the Company's position as one of the leading international real estate companies in Russia.

### Portfolio

MirLand currently has 12 projects, six of which are yielding assets (offices in Moscow and regional retail), one project is under construction (Phase III and Phase IV of the Triumph Park project in St. Petersburg), two are completed residential projects (Phase I in Western Residence in Perkhushkovo and Phases I and II of Triumph Park)) and three projects are at various stages of planning and in the process of obtaining permits (in addition to the Phase II of the Western Residence project in Perkhushkovo and phases V-VIII of the Triumph Park project in St. Petersburg). The Company's portfolio has been valued by Cushman & Wakefield at US\$300 million as at 31 December 2018, based on the Company's freehold/leasehold rights. This value represents a decrease of approximately 16% since 31 December 2017.



**Yielding Projects:**

**MirLand Business Center** comprises Class B+ office buildings of Hydro, MAG, Century Buildings and Tamiz projects. The complex is located in the northern part of Moscow's Novoslobodsky business district. The site enjoys good transport links and excellent access.

**Hydromashservice**

**(Hydro), Moscow – offices** Class B+ office complex. Part of the MirLand Business Center

- Land area: 1.2 ha
- Leasable area: 16,700 sqm
- Completed: Q4 2008
- Leasehold rights of land: 100%
- Occupancy rate: 91%
- Financing: US\$20 million financed by Sberbank in September 2012 (principal balance as of 31 December 2018: US\$16.9 million)

**MAG, Moscow – offices**

Class B+ office complex. Part of the MirLand Business Center.

- Land area: 2.2 ha
- Leasable area: 18,530 sqm
- Completed: Q4 2007
- Leasehold rights of land: 100%
- Occupancy rate: 86%
- Financing: US\$49 million financed by Sberbank in 2012-2014 (principal balance as of 31 December 2018: US\$41 million)

**Century Buildings, Moscow – offices**

Two Class B+ office buildings Part of the MirLand Business Center.

- Leasable area: 20,900 sqm
- Completed: Q1 2009
- Leasehold rights of land: 100%
- Occupancy rate: 95%
- Financing: US\$39 million financed by Sberbank and Nordea bank in 2014 (principal balance as of 31 December 2018: US\$15.2 million)

**Tamiz, Moscow – offices**

New class B+ office building Part of the MirLand Business Center.

- Leasable area: 11,700 sqm
- Completed: Q3, 2011
- Leasehold rights of land: 100%
- Occupancy rate: 93%

**Vernissage Mall, Yaroslavl, Phase I –**

**retail.** Western standard single floor shopping centre in Yaroslavl, located at the entrance road to Yaroslavl from Moscow.

- Land area (Phase I): 12 ha
- Leasable area: 34,100 sqm
- Completed: Q2 2007
- Freehold rights: 100%
- Occupancy rate: 98%
- Financing: US\$49 million financed by Bank of Moscow in April 2014, Covenrted during 2016 to RUB loan in the amount of US\$ 40 million (principal balance as of 31 December 2018: US\$38.2 million)

**Triumph Mall, Saratov – retail**

The first multi-storey retail and entertainment centre in Saratov. The complex is strategically located near the historical city centre on an important retail avenue in the city.

- Land area: 2.2 ha
- Leasable area: 27,240 sqm
- Completed: Q4 2010
- Freehold rights: 100%
- Occupancy rate: 100%
- Financing: US\$95 million financed by Sberbank in June 2013 (principal balance as of 31 December 2018: US\$81.9 million)

**Completed Residential Projects:****Western Residence – Phase I, Perkhushkovo, Moscow region – residential complex**

Development of 77 townhouses and cottages (out of 163) in the prestigious western outskirts of Moscow, targeting the high end of middle class segment.

- Land area (Phase I): 11 ha
- Saleable area (Phase I): 9,456 sqm (excluding sold houses)
- Freehold rights: 100%
- Sales: 69 houses have been sold;
- Completion: Phase I (77 townhouses and cottages) was completed in Q4, 2011



### **Project Under Construction: Triumph Park, St Petersburg – residential complex**

Phased development of a residential neighbourhood which, upon completion, will comprise approximately 8,500 apartments, commercial and public areas with good accessibility to the city and its airport. The commercial areas will include offices and a commercial centre with underground parking. The public facilities will include kindergartens, a school and parks.

- Land area: 41 ha
- Saleable area: 397,000 sqm
- Leasable area: 117,775 sqm
- Planned completion of total project: Q4 2023
- Freehold rights: 100%
  - Phases 1-4 sold and delivered
  - Sales and construction of Green Tower, which consists approximately 7,425 sqm (132 apartments), was launched in Q4 2016. To date 107 apartments were pre-sold representing 81% of total phase.
  - Sales and construction of Phase V, which consists approximately 66,094 sqm (1,510 apartments), was launched in Q2 2017. To date 925 apartments were pre-sold representing 61% of total phase.
- Sales:
  - Phase I: sold out and delivered
  - Phase II: sold out and delivered
  - Phase III: sold and delivered
  - Phase IV: to date, 1,237 sale contracts have been executed
  - Green Tower: to date, 107 sale contracts have been executed
  - Phase V: to date, 925 sale contracts have been executed.

#### ■ Financing:

- credit line of RUB 3,075 million for Phase III construction was obtained from Sberbank in September 2013 to date the credit line was fully repaid
- Credit line of RUB 3,311 million (conversion rate as of the signing date) for Phase IV construction was obtained from Sberbank in September 2014 to date the credit line was fully repaid
- Credit line of RUB 3,750 million for Phase V construction was obtained from Sberbank in September 2017 to date the credit line was fully repaid

### **Projects in Planning:**

#### **Vernissage Mall, Yaroslavl – Phase II – retail**

Land plot adjacent to the Vernissage Mall

- Land area: 16.5 ha
- Leasable area: 40,000 sqm
- Freehold rights: 100%

#### **Saratov – logistics**

Phased development of a logistics centre in Saratov, located close to the federal highways and adjacent to the city ring road.

- Land area: 26 ha
- Leasable area: 104,000 sqm
- Freehold rights: 100%

### **Western Residence – Phase II, Perkhushkovo, Moscow region – residential**

Development of 86 townhouses and cottages (out of 163) in the prestigious western outskirts of Moscow.

- Land area: 11.5 ha (Phase II)
- Saleable area: 34,607 sqm
- Freehold rights: 100%

### **Outlook**

We strongly believe in the quality of our portfolio and that our prudent and selective approach to its management and development will lead to an increase in long term value for our shareholders.

I would like to thank our shareholders for their on-going support of the Company, MirLand's management team for its dedication, and the Company's employees, who are responsible for the day-to-day activities. I am confident that this strong team will continue working through the challenging, fast-paced market to realize MirLand's long term vision.

### **Roman Rozental**

Chief Executive Officer

27 March 2019



## Overview of Portfolio Market Values as at December 2018

City	Property Name and Address	Portfolio Market Value as of 31 of December 2018 (Rounded)	Percentage Owned by MirLand
Moscow	Hydromashservice, 2-Khutorskaya str., 38A	\$20,900,000	100%
Moscow	MAG, 2-Khutorskaya str., 38A	\$27,300,000	100%
Moscow Region	Western Residence, Perkhushkovo, Odintsovsky district	\$7,800,000	100%
Saratov	Triumph Mall, 167 Zarubina street	\$79,300,000	100%
St Petersburg	Triumph Park, Residential	\$59,100,000	100%
St Petersburg	Triumph Park, Trade Centre	\$14,200,000	100%
Yaroslavl	Vernissage Mall, Kalinina str	\$47,700,000	100%
Yaroslavl	Vernissage Mall, Phase II	\$1,500,000	100%
Moscow	Tamiz Building	\$9,900,000	100%
Moscow	Century Buildings	\$31,100,000	100%
Kazan	Triumph House	0	100%
Saratov	Logistics Complex	\$1,200,000	100%
<b>Total</b>		<b>\$300,000,000</b>	

The full Cushman & Wakefield valuation is available on the Company's website, [www.MirLand-development.com](http://www.MirLand-development.com).



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## Board of Directors & Senior Management

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### **Shouky Oren**

Independent Director, Chairman of the Board, age 60

Former Accountant General of the State of Israel. Shouky Oren brings more than 30 years of extensive and diversified experience as an executive in the financial and investments markets.

Starting 2012 until mid-2016 Oren acted as the CEO of Kardan N.V (a Dutch investment company). Oren was the chairman of all subs active in Real Estate in Central Eastern Europe and in China, Water infrastructure in developing countries and financial services and banking in Central Eastern Europe.

In 2007 Oren was appointed by the government of Israel to become the Accountant General, being responsible for all government financial issues including disposition in Assets, management of government debt both domestic and foreign, leading all PPP projects of Israel including transportation energy and water desalination.

As of 2002 Oren managed Bank Leumi in Switzerland which made a substantial turnaround.

Before Oren was a senior executive in banking and with the Ministry of Finance in Israel.

Oren holds BA in economics and MA in Business Administration both from the Hebrew University in Jerusalem.



### **Roman Rozental**

Chief Executive Officer, Certified Public Accountant, age 51

Roman Rozental began his tenure in the Company as the CFO, since its initiation until 2011. Prior to MirLand, Roman has served as CFO of several Israeli and international companies for more than a decade. He acquired extensive experience of working in Russia through Filuet Company, an international logistics operator, with significant operations in Russia. Roman began his career as a senior auditor for the Israeli affiliate of PricewaterhouseCoopers, leading a team of auditors, with overall responsibility for tax and audit services for international publicly traded companies.



### **Yevgeny Steklov**

Chief Financial Officer, Certified Public Accountant, age 40

Yevgeny Steklov has worked in several financial positions in MirLand. He acquired vast experience in the real estate field through his tenure in Ernst & Young Israel. Graduated in Economics and Accounting and also has an MBA, both from Tel Aviv University. Born in Russia and is fluent in Russian, English and Hebrew.



### **Ze'ev Milbauer**

Independent Non-executive Director, Chairman of the Audit Committee, age 63

Ze'ev Milbauer is the Chief Executive Officer and Owner of Zeev Milbauer Investment Banking, Ltd since 2015. Company specializes in MNA, Investment Banking, Venture Capital, and Financial Consulting. For eight years he served as the Member of the Advisory Board of Fenix Insurance Company. Ze'ev has vast experience in brokerage and the investment banking, as he worked his way up from Manager to the position of Chief Executive Officer and Partner at I. B. I. Investment Banking. Ze'ev graduated from the College of Business Administration in Tel Aviv with a diploma in Business Administration. He is fluent in Hebrew, English, Russian and Yiddish





### **Maria Despina Argyridou**

Non-executive Director and Chairman of the Remuneration Committee, age 46

Since 2013 Maria is an independent consultant, cooperating with property professionals in the field of attracting foreign investment in properties in Cyprus and management of residential properties. Maria's career started with a Stockbrokers Firm as a Financial Analyst before moving to Banking. Worked with Societe Generale Cyprus in Offshore Banking and then joined the Bank of Cyprus in Corporate Banking. Progressed to Private Banking of Bank of Cyprus initially to supervise Banking Operations of Wealth Management Departments and then to setup a new division specializing in lending of HNWI.

Maria Despina Argyridou is a Cypriot citizen. Holds a BA from the University of Reading, UK and MSc in Investment Management from Cass Business School, London, UK.



### **Alexander Regenbogen**

Non-executive Director, Chairman of the Remuneration & Audit Committee, age 48

Alexander Regenbogen has over 17 years of experience in the Romanian real estate and finance industries. Since 2007 he has worked as an independent consultant & project manager in various fields: management of several residential projects, corporate finance advisory, investment support services. In 2012 he received a mandate from DS-Apex Holdings LTD (one of Israel's leading capital markets investment houses) to examine the opportunity to incorporate in Romania a financial institution with full licenses and activities in the fields of asset management, mutual funds distribution, stock exchange brokerage, and investment banking. Between 2000–2006, he served in various top executive positions at Eurom Bank (current Bank Leumi Romania), including President of the Executive Committee. Mr. Regenbogen is a former member of the Institute of Certified Public Accountants in Israel and holds a MBA from ESLSA Business School in Paris and a BA degree in Accounting and Economics from Tel Aviv University.



### **Constantinos Pandelides**

Independent Non-executive Director, CPA, age 49

Constantinos Pandelides is a Cypriot citizen and a Certified Chartered Accountant and has a long track record of providing accounting and consultancy services. He is currently managing director of Rombus Services Ltd, his own business which provides a range of professional services in accounting, capital adequacy calculations, corporate management and administration, tax and business consultancy. Prior to this he spent ten years, until 2008, as CFO and Finance Director for Asoted Service Ltd. Constantinos is currently also a director of Joseph Ribkoff India Private Ltd, Celebar Investments Ltd, F. Papatthomas Services and Oretha Services Ltd. In addition, he acts as a corporate director to several companies, either personally or through his company, Rombus Services Ltd in its capacity as Corporate Service Provider.



### **Glenn Kolleeny**

Non-Independent Non-executive Director, age 65

Glenn Kolleeny is a senior partner resident in Dentons Moscow office. He has been resident in Russia since 1999, but also works actively in the other states of the former Soviet Union, particularly Kazakhstan, Ukraine, Azerbaijan, Uzbekistan and Georgia. Glenn concentrates on mergers and acquisitions, real estate development, trade and commodities finance, private equity and venture capital. Since 2014 Glenn has actively advised clients on the application of US and EU sanctions in connection with the events in Ukraine. This includes filing license applications with the US Treasury Department's Office of Foreign Assets Control (OFAC) and applications for removal from the list of sanctioned individuals. He has been recognized as a leading corporate and M&A specialist in Russia. He was described by Legal 500 as a lawyer who "makes transactions happen" according to his clients. In 2013, Glenn was among the first non-Russian lawyers to qualify as a Russian Advokat.

Glenn is fluent in Russian and French and has a good knowledge of German, Spanish and Ukrainian.



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# Consolidated Management Report

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**The Directors present their report and the audited consolidated financial statements for the year ended 31 December 2018.**

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## Country of Incorporation

Mirland Development Corporation Plc (hereinafter “the Company”) was incorporated in Cyprus on 10 November 2004 as a private limited liability company in accordance with the Cyprus Companies Law, Cap. 113. On 27 November 2006, the Company was converted from a private company to a public company in accordance with the provisions of the Companies Law, Cap. 113.

## Principal Activities

During the year Mirland Development Corporation Plc and its subsidiaries (hereinafter “the Group”) continued their activities of property development, trading and investment. The Group will continue the same activities in the year 2019.

The Group did not carry out any research and development activities during the year.

## Review of Business Development and Prospects

For the future years the Group plans to continue the development of the residential project “Triumph Park” in St. Petersburg. The Group also plans to improve the occupancy in the business centre and maintain high occupancy in the shopping centre.

## Results for the Year

The results of the Group are set out in the Consolidated Income Statement on page 10 which shows a net loss for the financial year of US\$57m (2017: net income of US\$1.6m). The Consolidated Statement of Financial Position on pages 8 to 9 shows net assets of US\$76m (2017: net assets of US\$153.7m).

The Directors do not recommend the payment of a dividend.

## Share Capital and Treasury Shares

During the year 2016 the Company performed share consolidation of its existing shares in a ratio of 1:20.

During the year 2017 the Company issued 19,352,000 new shares.

During the year, the Company did not make any acquisitions of its own shares either by itself directly or through persons acting in their own name but on the Company's behalf.

## Directors

**The Directors of the Company as of December 31, 2018 are as follows:**

Shouky Oren  
Roman Rozental  
Ze'ev Milbauer  
Maria Despina Argyridou  
David Zvida  
Constantinos Pandelides  
Alexander Regenbogen

On 10 April 2017 Shuki Oren was appointed as an Executive Director and on 18 April 2017 he was appointed as Chairman of the board.

On 10 April 2017 Ze'ev Milbauer was appointed as a Non-executive director.

On 10 April 2017 Maria Despina Argyridou was appointed as a Non-executive director



# Consolidated Management Report *continued*

## Directors' and Other Interests

The interests of the Directors in the shares of the Company as at 31 December 2018, with comparative figures as at 31 December 2017, are as follows:

### Directors

The Directors of the Company as of December 31, 2018 are as follows:

Director	*Number of shares as at 31 December 2018	*Number of shares as at 31 December 2017
Shouky Oren	0	0
Roman Rozental	0	0
Ze'ev Milbauer	34,012	34,012
Maria Despina Argyridou	0	0
David Zvida	0	0
Constantinos Pandelides	0	0
Alexander Regenbogen	0	0

\* All amounts after share consolidation (1:20)

Details of Directors' share options are set out on Note 18 to the consolidated financial statements.

### Insurance of Directors

The Group maintains directors' and officers' liability insurance for Mirland's Directors in respect of their duties as Directors.

### Financial Risk Management

The financial risks and uncertainties are stated in Note 14 to the consolidated financial statements. The Group is also exposed to other business risks which relate to the markets in which it operates. The Group monitors and manages these risks through various control mechanisms.

### Health and Safety

The Company seeks to achieve the highest standards in respect of health and safety of employees, and the safety of tenants.

### Branches

Heckbert 22 Group Financing Limited KFT, Mirland's Hungarian subsidiary, provides loans to operating subsidiaries of Mirland through a branch in Switzerland. Otherwise, the Group did not operate through any branches during the year.

### Auditors

Ernst & Young Cyprus Ltd have expressed their willingness to continue in office as auditors to the Company and the Group. Resolutions to reappoint them as auditors to the Company and for the Directors to fix their remuneration will be proposed at the next AGM.

### Post-Balance Sheet Events

All material post balance sheet events are fully disclosed in Note 23.

**Shouky Yehoshua Oren**  
Chairman of the Board  
June 19, 2019



# Independent Auditor's Report

## To the Members of Mirland Development Corporation PLC

### Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the accompanying consolidated financial statements of Mirland Development Corporation PLC (the "Company") and its subsidiaries (the "Group"), which are presented in pages 8 to 16 and comprise the consolidated statement of financial position as at 31 December 2018, and the consolidated statements of income, other comprehensive income, changes in equity and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and the requirements of the Cyprus Companies Law, Cap. 113.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Cyprus, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. Except for the matter described in the Material Uncertainty Related to Going

Concern section, we have determined that there are no other key audit matters to communicate in our report.

#### Material Uncertainty Related to Going Concern

We draw attention to Note 1.B to the consolidated financial statements regarding the Court's approval of the submitting of a claim on behalf of the City of Moscow against a subsidiary of the Group and the implications of the claim on the ability of the financing entities, including the debenture holders, to demand repayment of Group's liabilities.

We draw attention to the fact that the Group incurred a net loss of US\$56.962 thousand during the year ended 31 December 2018 and, as of that date, the Group's current liabilities exceeded its current assets by US\$191.480 thousand, principally because the liabilities to financing entities were classified as current liabilities due to the claim, as disclosed in Note 1.B.

In addition, we draw attention to Note 1.B regarding the effect of the Russian economy and fluctuations in exchange rates on the Group's projected cash flow and the Group's assessment of its ability to serve its liabilities when they fall due.

The Group disclosed in Note 1.B. significant events that indicate that a material uncertainty exists that may cast significant doubt on the Group's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

#### Other information

The Board of Directors is responsible for the other information. The other information comprises the information included in the consolidated management report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in

the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Board of Directors and Those Charged with Governance for the Consolidated Financial Statements

The Board of Directors is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and the requirements of the Cyprus Companies Law, Cap. 113, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters.

## Report on Other Legal Requirements

Pursuant to the additional requirements of the Auditors Law of 2017, we report the following

- In our opinion, the consolidated management report has been prepared in accordance with the requirements of the Cyprus Companies Law, Cap. 113, and the information given is consistent with the consolidated financial statements
- In our opinion, and in the light of the knowledge and understanding of the Group and its environment obtained in the course of the audit, we have not identified material misstatements in the consolidated management report.

## Other Matter

This report, including the opinion, has been prepared for and only for the Group's members as a body in accordance with Section 69 of the Auditors Law of 2017 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whose knowledge this report may come to.

## Andreas Avraam

Certified Public Accountant and Registered Auditor  
for and on behalf of

## Ernst & Young Cyprus Limited

Certified Public Accountants and Registered Auditors

Limassol, June 19, 2019



# Consolidated Statement of Financial Position

		31 December 2018	31 December 2017
	Note	U.S. dollars in thousands	
<b>Non-current assets:</b>			
Investment properties	8	216,200	250,500
Investment properties under construction	9	16,900	16,400
Inventories of apartments and buildings for sale under construction and real estate for construction	7	36,558	53,514
VAT receivable	2.g	350	440
Fixed assets, net		1,825	1,951
Other long term receivables	6.b	3,552	2,166
Prepaid expenses		455	459
Deferred taxes	15	12,105	15,508
		287,945	340,938
<b>Current assets:</b>			
Cash and cash equivalents		11,566	19,480
Trade receivables, net	5	12,700	7,116
Other receivables, net	6.a	4,423	12,479
VAT receivable		2,938	3,887
Inventories of apartments and buildings for sale under construction and real estate for construction	7	47,379	191,126
		79,006	234,088
<b>Total assets</b>		366,951	575,026

The accompanying notes are an integral part of the consolidated financial statements.



# Consolidated Statement of Financial Position

	Note	31 December 2018 U.S. dollars in thousands	31 December 2017
<b>Non-current liabilities:</b>			
Long-term credit from banking corporations	11	-	197,901
Liabilities resulting from options		79	586
Debentures	12	-	33,082
Other non-current liabilities	13	7,910	8,746
Deferred taxes	15	12,442	15,098
		<b>20,431</b>	<b>255,413</b>
<b>Current liabilities:</b>			
Long-term loans from banks which were classified as short-term	11	173,198	15,960
Current maturities of credit from banks and payable interest	11	2,640	3,801
Credit from banks for financing of inventory of buildings under construction for sale	11	10,364	9,591
Long term Debentures which were classified as short-term	12	54,999	
Institutes (VAT)		2,597	4,458
Trade payables		8,540	10,865
Deposits from short term tenants	13	2,476	2,754
Advances from buyers	7.a	14,233	116,475
Other accounts payable		1,439	2,030
		<b>270,486</b>	<b>165,934</b>
<b>Total liabilities</b>		<b>290,917</b>	<b>421,347</b>
<b>Equity attributable to share holders of the parent company:</b>			
Share capital	16	18,869	18,869
Share premium		385,285	385,285
Capital reserve for share-based payment transactions	18	13,423	13,138
Capital reserve for transactions with controlling shareholders	20.b	16,223	16,223
Capital reserve for transactions with non-controlling interest	4	17,067	17,067
Foreign currency translation reserve		(196,182)	(185,832)
Accumulated deficit		(178,651)	(111,071)
<b>Total equity attributable to share holders of the company:</b>		<b>76,034</b>	<b>153,679</b>
<b>Total equity</b>		<b>76,034</b>	<b>153,679</b>
<b>Total equity and liabilities</b>		<b>366,951</b>	<b>575,026</b>

The accompanying notes are an integral part of the consolidated financial statements.

June 19, 2019

Date of approval of the  
financial statements

Shouky Oren  
Chairman of the Board

Roman Rozental  
CEO

Yevgeny Steklov  
CFO



# Consolidated Income Statement

		31 December 2018	31 December 2017	31 December 2016
	Note	U.S. dollars in thousands (except for share and per share data)		
Rental income from investment properties		<b>31,687</b>	32,097	28,175
Revenues from sale of residential units	7	<b>113,277</b>	42,090	73,956
Revenues from construction work		<b>7,358</b>	-	-
Revenues from management fees		<b>2,843</b>	3,250	2,707
Total revenues		<b>155,165</b>	77,437	104,838
Cost of sales and maintenance of residential units		<b>(112,904)</b>	(36,431)	(70,400)
Cost of construction work		<b>(7,368)</b>	-	-
Cost of maintenance and management	19.a	<b>(10,803)</b>	(12,103)	(10,733)
Gross profit before impairment adjustments		<b>24,090</b>	28,903	23,705
Reversal of (Impairment) of inventory of apartments and buildings under construction		<b>1,152</b>	10,938	(25,726)
Gross profit (loss)		<b>25,242</b>	39,841	(2,021)
General and administrative expenses	19.b	<b>(11,149)</b>	(11,535)	(12,580)
Debt settlement expenses		-	-	(1,545)
Marketing and sale expenses		<b>(6,569)</b>	(3,309)	(4,815)
Fair value adjustments of investment properties and investment properties under construction	8, 9	<b>8,738</b>	(6,921)	(72,267)
Other income (expense), net	19.d	<b>(3,757)</b>	(1,830)	(2,655)
Operating income (loss)		<b>12,505</b>	16,246	(95,883)
Financing income	19.c	<b>4,792</b>	857	223,402
Financing expenses	19.c	<b>(29,093)</b>	(22,522)	(36,740)
Net foreign exchange differences		<b>(43,524)</b>	8,782	42,820
Profit (loss) before taxes on income		<b>(55,320)</b>	3,363	133,599
(Taxes on income) tax benefit	15	<b>(1,642)</b>	(1,718)	(5,814)
Net income (loss)		<b>(56,962)</b>	1,645	127,785
Attributable to:				
Shareholders of the parent		<b>(56,962)</b>	1,645	130,149
Non-controlling interests		-	-	(2,364)
		<b>(56,962)</b>	1,645	127,785
Basic net earnings (loss) per share (U.S. dollars) attributable to shareholders of the parent	17	<b>(0.60)</b>	0.02	18.86
Diluted net earnings (loss) per share, attributable to shareholders of the parent	17	<b>(0.60)</b>	0.019	18.80

The accompanying notes are an integral part of the consolidated financial statements.



# Consolidated Statement of Comprehensive Income

	31 December 2018	31 December 2017	31 December 2016
U.S. dollars in thousands			
Net income (loss)	(56,962)	1,645	127,785
Other comprehensive income (loss) (net of tax effect):			
<b>Other comprehensive income classified or reclassified to profit or loss in subsequent periods:</b>			
Exchange differences on translation of foreign operations	(10,350)	1,982	9,224
Total other comprehensive income (loss)	(10,350)	1,982	9,224
Total comprehensive income (loss)	(67,312)	3,627	137,009
Attributable to:			
Shareholders of the parent	(67,312)	3,627	137,174
Non-controlling interests	-	-	(165)
	(67,312)	3,627	137,009

The accompanying notes are an integral part of the consolidated financial statements.



# Consolidated Statement of Changes in Equity

	Share capital	Share premium	Reserve for share-based payments	Reserve for transactions with controlling shareholder	Reserve for transactions with Non-controlling shareholders	Accumulated deficit	Foreign Currency Translation Reserve	Total equity attributable to company shareholders	Non-controlling interest	Total equity
U.S. dollars in thousands										
<b>Balance as of 1 January 2018</b>	18,869	385,285	13,138	16,223	17,067	(111,071)	(185,832)	153,679	–	153,679
Adjustments to the opening balance due to IFRS 9+15 (Note 2.x, 1a)	–	–	–	–	–	(10,618)	–	–	–	(10,618)
<b>Balance as of 1 January 2018 after adjustments</b>	18,869	385,285	13,138	16,223	17,067	(121,689)	(185,832)	143,061	–	143,061
Net profit (loss)	–	–	–	–	–	(56,962)	–	(56,962)	–	(56,962)
Other comprehensive profit	–	–	–	–	–	–	(10,350)	(10,350)	–	(10,350)
Total comprehensive profit	–	–	–	–	–	(56,962)	(10,350)	(67,312)	–	(67,312)
Share-based payment	–	–	285	–	–	–	–	285	–	285
<b>Balance as of 31 December 2018</b>	<b>18,869</b>	<b>385,285</b>	<b>13,423</b>	<b>16,223</b>	<b>17,067</b>	<b>(178,651)</b>	<b>(196,182)</b>	<b>76,034</b>	<b>-</b>	<b>76,034</b>

The accompanying notes are an integral part of the consolidated financial statements.

	Share capital	Share premium	Reserve for share-based payments	Reserve for transactions with controlling shareholder	Reserve for transactions with Non-controlling shareholders	Accumulated deficit	Foreign Currency Translation Reserve	Total equity attributable to company shareholders	Non-controlling interest	Total equity
U.S. dollars in thousands										
<b>Balance as of 1 January 2017</b>	14,998	376,453	12,619	16,223	17,067	(112,716)	(187,814)	136,830	–	136,830
Net profit (loss)	–	–	–	–	–	1,645	–	1,645	–	1,645
Other comprehensive profit	–	–	–	–	–	–	1,982	1,982	–	1,982
Total comprehensive profit	–	–	–	–	–	1,645	1,982	3,627	–	3,627
Share issuing (**)	3,871	8,832	–	–	–	–	–	12,703	–	12,703
Share-based payment	–	–	519	–	–	–	–	519	–	519
<b>Balance as of 31 December 2017</b>	<b>18,869</b>	<b>385,285</b>	<b>13,138</b>	<b>16,223</b>	<b>17,067</b>	<b>(111,071)</b>	<b>(185,832)</b>	<b>153,679</b>	<b>–</b>	<b>153,679</b>

(\*\*) See Note 16.b.

The accompanying notes are an integral part of the consolidated financial statements.



## Consolidated Statement of Changes in Equity continued

	Share capital	Share premium	Reserve for share-based payments	Reserve for transactions with controlling shareholder	Reserve for transactions with Non-controlling shareholders	Accumulated deficit	Foreign Currency Translation Reserve	Total equity attributable to company shareholders	Non-controlling interest	Total equity
U.S. dollars in thousands										
<b>Balance as of 1 January 2016</b>	1,036	359,803	12,586	10,556	—	(242,865)	(175,193)	(34,077)	14,820	(19,257)
Net profit (loss)	—	—	—	—	—	130,149	—	130,149	(2,364)	127,785
Other comprehensive profit	—	—	—	—	—	—	7,025	7,025	2,199	9,224
Total comprehensive profit	—	—	—	—	—	130,149	7,025	137,174	(165)	137,009
Benefit from the controlling holder	—	—	—	5,667	—	—	—	5,667	—	5,667
Acquisition of non controlling rights (*)	—	—	—	—	17,067	—	(19,646)	(2,579)	(14,655)	(17,234)
Share issuing (**)	13,962	16,650	—	—	—	—	—	30,612	—	30,612
Share-based payment	—	—	33	—	—	—	—	33	—	33
<b>Balance as of 31 December 2016</b>	14,998	376,453	12,619	16,223	17,067	(112,716)	(187,814)	136,830	—	136,830

(\*) See Note 4.

(\*\*) See Note 16.b.

The accompanying notes are an integral part of the consolidated financial statements.



# Consolidated Statement of Cash Flows

	31 December 2018	31 December 2017	31 December 2016
U.S. dollars in thousands			
<b>Cash flows from operating activities:</b>			
Net profit (loss)	(56,962)	1,645	127,785
<b>Adjustments necessary to present cash flows from operating activities:</b>			
<b>Adjustments to the profit or loss items:</b>			
Deferred taxes, net	(341)	(3,223)	4,890
Depreciation and amortisation	216	227	194
Finance expenses, net	69,182	12,883	(229,482)
Share-based payment	285	519	33
Gain from change of loan conditions	(1,358)	—	—
Fair value adjustment of investment properties and investment properties under construction, net	(8,738)	6,921	72,267
	59,246	17,327	(152,098)
<b>Working Capital adjustments:</b>			
Impairment (reversal of impairment) of inventory	(1,152)	(10,938)	25,726
Decrease (increase) in trade receivables	4,448	(4,410)	1,407
Decrease (increase) in VAT receivable and others	(159)	(975)	287
Decrease (increase) in inventories of buildings for sale	57,987	(5,599)	36,927
Increase (decrease) in trade payables	1,960	(1,421)	(1,170)
Decrease (increase) in other accounts payable	(49,774)	29,599	(4,780)
	13,310	6,256	58,397
Interest paid	(18,132)	(18,585)	(18,780)
Interest received	162	165	86
Taxes paid	(4,085)	(1,872)	(638)
	(22,055)	(20,292)	(19,332)
Net cash flows generated from (used in) operating activities	(6,461)	4,936	14,752

The accompanying notes are an integral part of the consolidated financial statements.



## Consolidated Statement of Cash Flows continued

	31 December 2018	31 December 2017	31 December 2016
U.S. dollars in thousands			
<b>Cash flows from investing activities:</b>			
Deposit with Escrow	(15,409)	—	—
Withdraw from Escrow	14,412	—	—
Additions to investment properties	(382)	(387)	(243)
Additions to investment properties under construction	(3,504)	(2,177)	(1,908)
Loan grant to Supplier	(1,422)	—	—
Loan receipt from supplier	448	—	—
Proceeds from realization of kindergarten	1,276	—	—
Net cash flows used in investing activities	(4,581)	(2,564)	(2,151)
<b>Cash flows from financing activities:</b>			
Receipt of loans from banks and others, net from origination costs	24,902	14,451	58,630
Repayment of loans from banks and others	(42,869)	(26,159)	(81,704)
Proceeds from the controlling holders, as part of the Debt Settlement and the issuing of the shares	—	—	12,098
Purchase of non-controlling rights	—	—	(4,678)
Net proceeds from the issuing of shares, net	—	13,855	—
Net proceeds from the issuing of debentures, net	22,095	—	—
<b>Net cash flows generated from (used in) financing activities</b>	<b>4,128</b>	<b>2,147</b>	<b>(15,654)</b>
<b>Exchange differences on balances of cash and cash equivalents</b>	<b>(1,000)</b>	<b>253</b>	<b>1,505</b>
Increase (Decrease) in cash and cash equivalents	(7,914)	4,772	(1,548)
Cash and cash equivalents at the beginning of the year	19,480	14,708	16,256
Cash and cash equivalents at the end of the year	11,566	19,480	14,708

The accompanying notes are an integral part of the consolidated financial statements.



# Notes to Consolidated Financial Statements

## Note 1: General

### a. General Description of the Company and its Operations

Mirland Development Corporation Plc (the “**Company**”) was incorporated in Cyprus on 10 November 2004. Its main offices are situated in Cyprus. The main operations of the Company and the subsidiaries (hereinafter: the “**Group**”) are initiating, purchasing and developing projects in the field of real estate in the Russian Federation (hereinafter: “**Russia**”) for commercial, office and residential purposes.

In December 2016, a settlement with the holders of the debentures entered validity, within the framework of which shares of the Company on the AIM Stock Exchange in London were stricken out, and the shares of the Company were issued on the Tel Aviv Stock Exchange. The debentures of the Company are traded on the Tel Aviv Stock Exchange.

### b. Significant Events

1. On February 24, 2019, the Company was informed on behalf of one of its consolidated companies, owning the rights in the Tamiz project (the “**Project**”), that on February 22, 2019, the Court in Moscow (the “**Court**”), approved the submission of a statement of claim against the consolidated company on behalf of the City of Moscow (the “**Municipality**”) which leases the land upon which the Project is located to the consolidated company. In the framework of the statement of claim, the Municipality argues a breach of the construction process of the Project and in this framework the Municipality demands the restoration of the structure on the land having a total area (gross) of 14,358 sqm (the “**Structure**”) by demolishing it.

In the framework of the Statement of Claim some of the Structure's tenants and SberBank of Russia, the bank financing the Project (the “**Financing Bank**”), were added as third-parties, in light of the fact that the outcome of the legal proceedings may impact their rights.

In the framework of the Statement of Claim, the Municipality also requested interim remedies (without holding a hearing) relating to restricting the registration of transactions on the land register relating to the Structure. This motion was dismissed by the Court. An initial hearing with the parties to the claim present was scheduled for April 9, 2019, where the Company filed a formal defense letter. The next hearing was scheduled on 27 June, 2019

The Company is of the opinion that the consolidated company has strong arguments against the Municipality's arguments, as such emerge from the Statement of Claim and therefore the chances of the claim being dismissed are good.

The Project which is the subject of the Claim, whose fair value as of December 31, 2018 is approximately USD 9.9 million, is part of a series of collaterals for loans procured by the consolidated company from the Financing Bank whose outstanding balance as of December 31, 2018, totals approximately USD 41 million (the “**Loan**”).

Under the provisions of the Loan agreement of the consolidated company with the Financing Bank, the Financing Bank has grounds to accelerate the Loan, in the event collateral provided in favor of the Financing Bank suffers detriment or is under threat of detriment, or in the event of proceedings against the borrower in which a payment or asset is demanded which can endanger repayment of the Loan. Accordingly, the Loan has been classified as short-term liabilities in the Company's financial statements.

Similarly, the Financing Bank has the right to realize the Company's guarantee to secure the debt.

Moreover, under additional loan agreements of the Financing Bank, under which the Company serves as guarantor, in the event the borrower does not satisfy its undertaking to repay the debt upon maturity to the Financing Bank and also in the event the Financing Bank is of the opinion that the borrower and/or the guarantor has suffered a deterioration in their financial position which may harm the ability to satisfy its undertakings to the Financing Bank, the Financing Bank also has the right to demand repayment and realize collaterals provided to secure all additional loans granted by the Financing Bank to the Company's consolidated companies, and which as of December 31, 2018, total approximately USD 114 million. Accordingly, such loans have been classified as short-term liabilities in the Company's financial statements.

Similarly, in the framework of a financing agreement executed between one of the Company's consolidated companies and VTB Bank (the “**Additional Bank**”), in which the Company acts as guarantor for the fulfilment of conditions of the financing agreement with it, the Additional Bank has grounds to accelerate the loan provided by the Additional Bank to the consolidated company, whose balance as of December 31, 2018 totals approximately USD 38 million, when, on the basis of the information held by the Additional Bank, there has been a material deterioration in the financial position of the borrower and/or the guarantor or if the borrower and/or guarantor have not satisfied material undertakings to which either of them are subject. Accordingly, such loan has been classified as of short-term liabilities in the Company's financial statements.



## Note 1: General (Cont.)

The Company continues to examine the implications of the aforementioned claim and true to date of the execution of the financial statements, the Company and/or the consolidated companies, to the best knowledge of the Company, have not received any written request and/or demand from any of the aforementioned financing banks.

Similarly, in the framework of the deed of trust for Debentures (Series G) of the Company, if there is a material deterioration in the Company's businesses relative to its position on the date of the issuance of the debentures (December 2016), and there is a real concern the Company will not be able to make timely repayment of the debentures, the trustee for debentures shall have grounds to accelerate all the debentures. Accordingly, debentures totaling approximately USD 55 million have been classified as short-term liabilities in the Company's financial statements.

Such classification of the loans and liabilities in this note have been done in conformity with accepted accounting principles and solely for the sake of caution. The Company and the consolidated companies are intending to act to defend itself from the Claim and also opposite the financing banks and the holders of debentures in an attempt to prevent the acceleration of its liabilities against any of them.

Since the submitted claim relates to an apparent breach of the construction process which occurred in the past, according to International Accounting Standard 10 is defined as an adjusting event. Therefore, the value of the property has already been adjusted for December 31, 2018.

2. The Company failed to meet the financial covenants, as stated in the loan agreements with Nordea Bank (hereinafter: the "Bank"). For further details also refer to Note 11b(3).
3. As part of the company's policy in dealing with the financial situation in Russia, the company continues managing, through its subsidiaries, constant discussions with its tenants in order to preserve them. That including, the granting of specific discounts for set periods of time for securing the tenants' capability of meeting their obligation towards the company taking into account the drastic changes the Russian economy is undergoing from the one side, and in order to maintain high occupancy rates in the real estate property of the company.
4. The financial situation in Russia directly impacts the company, its incomes and profits. Nonetheless, the company continues its current activity in order to increase its revenues and improve its performance. As of the report date the average occupancy rate in the group's investment property is about 95%. In addition, the company's main project in Saint Petersburg – Triumph Park, continues selling apartment units.

### c. Definitions:

In these financial statements:

<b>The Company</b>	Mirland Development Corporation Plc.
<b>The Group</b>	Mirland Development Corporation Plc and its consolidated companies.
<b>Consolidated Companies (Subsidiaries)</b>	Companies over which the Company exercises control (as defined in IFRS 10) and whose financial statements are consolidated with those of the Company.
<b>Jointly controlled entities</b>	Companies held by a number of entities, among which contractual agreement exists for joint control and whose financial statements are presented in equity method, according to IFRS 11.
<b>Interested Parties and Controlling Holder</b>	According to their Definition in the Securities Regulations (Annual Financial Statement) 2010
<b>Related parties</b>	As defined in IAS 24 (revised)



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# Notes to Consolidated Financial Statements continued

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## **Note 2: Significant Accounting Policies**

The following accounting policies were applied consistently in the financial statements for all periods presented, unless otherwise stated.

### **a. Basis of presentation of the financial statements:**

#### **1. Measurement basis:**

The Group's financial statements have been prepared on a cost basis, except for: investment property, investment property under construction and liabilities resulting from options which are presented at fair value through profit or loss.

The Group has elected to present the statement of income using the function of expense method

#### **2. Basis of preparation of the financial statements:**

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as adopted by the EU and requirements of Cyprus Companies Law Cap. 113.

Furthermore, the consolidated financial statements are prepared in accordance with the provisions of the Securities Regulations (Annual Financial Statements) 2010 of Israel.

The financial statements have been prepared under the assumption that the Company continues as a going concern. Please refer to Note 1b for description of significant events and circumstances which indicate that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern.

From its foundation, the Company prepares financial statements according to the IFRS Standards, which were published from December 18, 2006 to the public on the AIM Stock Exchange (Alternative Investment Market) in England, where its shares were formerly traded, and from December 2007 also on the Tel Aviv Stock Exchange, where the debentures and shares are currently traded. In December 2016, a settlement with the holders of the debentures was approved, within the framework of which shares were stricken out of trade on the AIM Stock Exchange and were issued on the Tel Aviv Stock Exchange. Within the framework of the Settlement, a new debenture series was issued instead of the debentures that existed until that time, which are traded on the Tel Aviv Stock Exchange.

### **b. The operating cycle:**

The Group has two operating cycles. The operating cycle of construction projects may generally last four years. The operating cycle of the remaining activities is one year. Accordingly, in respect of construction projects, when the operating cycle exceeds four years, the assets and liabilities directly attributable to this activity are classified in the statement of financial position as current assets and liabilities based on the operating cycle

### **c. Consolidated financial statements:**

The consolidated financial statements comprise the financial statements of companies that are controlled by the Company (subsidiaries). Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Potential voting rights are considered when assessing whether an entity has control. The consolidation of the financial statements commences on the date on which control is obtained and ends when such control ceases

The financial statements of the Company and of the subsidiaries are prepared as of the same dates and periods. The consolidated financial statements are prepared using uniform accounting policies by all companies in the Group. Significant intragroup balances and transactions and gains or losses resulting from intragroup transactions are eliminated in full in the consolidated financial statements.

Non-controlling interests in subsidiaries represent the equity in subsidiaries not attributable, directly or indirectly, to a parent. Non-controlling interests are presented in equity separately from the equity attributable to the shareholders of the Company. Profit or loss and components of other comprehensive income are attributed to the Company and to non-controlling interests. Losses are attributed to non-controlling interests even if they result in a negative balance of non-controlling interests in the consolidated statement of financial position. Realization of the holding in the subsidiary, without losing control, and an increase in the rate of holding in the subsidiary is recognized as a change in capital.

### **d. Functional, presentation and foreign currencies:**

#### **1. Functional currency and presentation currency:**

The financial statements are presented in U.S. dollars.

The Group determines the functional currency of each Group entity, and this currency is used to separately measure each Group entity's financial position and operating results. The Company's functional currency is the US Dollar.



## Note 2: Significant Accounting Policies (Cont.)

When an investee's functional currency differs from the Company's functional currency, that investee represents a foreign operation whose financial statements are translated into the Company's functional currency so that they can be included in the consolidated financial statements.

Assets and liabilities are translated at the closing rate at the end of each reporting period. Goodwill arising from the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities on the date of acquisition of the foreign operation are treated as assets and liabilities of the foreign

operation and are translated at the closing rate at the end of each reporting period. Profit and loss items are translated at average exchange rates for all the relevant periods. All resulting translation differences are recognized as a separate component of other comprehensive income.

Intragroup loans for which settlement is neither planned nor likely to occur in the foreseeable future are, in substance, a part of the investment in the foreign operation, are treated as part of the investment, therefore the exchange rate differences in these loans (with a deduction of the tax effect) are recognized in other comprehensive income as movement in foreign currency translation reserve.

Upon the full or partial realization of a foreign operation resulting in loss of control in the foreign operation, the cumulative gain (loss) from the foreign operation which had been recognized in other comprehensive income is transferred to profit or loss. Upon the partial disposal of a foreign operation, which results in the retention of control in the subsidiary, the relative portion of the cumulative amount recognized in other comprehensive income is reattributed to non-controlling interests.

### 2. Foreign currency transactions, assets and liabilities:

Transactions in foreign currencies are initially recorded at the exchange rate on the date of transaction. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency of the operation at the exchange rates prevailing at the reporting date. Exchange rate differences are carried to the income statement, with the exception of those capitalized into qualifying assets or attributed to the equity in hedging transactions. Non-monetary assets and liabilities are translated into the functional currency of the operation at the exchange rates prevailing on the date of the transaction (or date of later revaluation). Non-monetary assets and liabilities denominated in foreign currencies are translated at the exchange rates prevailing on the date of the transaction. Non-monetary assets and liabilities are presented according to the fair value, translated into the functional currency, as per the rate of exchange upon the date that the fair value was determined.

#### e. Cash and cash equivalents:

Cash equivalents are considered as highly liquid investments, including unrestricted short-term bank deposits with an original maturity of three months or less from the date of investment or with a maturity of more than three months, but which are redeemable on demand without penalty and which form part of the Group's cash management.

#### f. Short-term deposits:

Short-term deposits comprise cash at banks whose maturity exceeds three months from the day of the investment and which do not correspond with the definition of cash equivalents. The deposits are presented according to the conditions of their depositing.

#### g. Long-term VAT receivable:

Long-term VAT receivable represents VAT which was paid upon the purchase of land and during the construction of the projects and is stated at its estimated present value using a discount rate of 11.5%

#### h. Allowance for doubtful accounts:

The allowance for doubtful accounts is determined in respect of specific debts whose collection, in the opinion of the Company's management, is doubtful. As the amounts are not material, the Company did not acknowledge the provision for impairment concerning groups of accounts that are evaluated as a group. Debts of clients, whose value was decreased, are written off on the date in which these debts are no longer collectible.

#### i. Inventories of buildings under construction for sale:

Cost of inventories of buildings and apartments for sale comprises identifiable direct costs of land such as taxes, fees and duties and construction costs. The Company also capitalizes borrowing costs as part of the cost of inventories of buildings and apartments for sale from the period in which the Company commenced development of the land. The capitalized costs are debited as an expense, together with the other costs of the projects, upon acknowledgment of the income.



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## Notes to Consolidated Financial Statements continued

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### Note 2: Significant Accounting Policies (Cont.)

Real estate under construction is measured at cost. Cost of real estate includes borrowing costs relating to the financing of the construction of the assets until their completion, planning and design costs, indirect costs attributable to construction and other related costs.

Inventories of buildings and apartments for sale are measured at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business less estimated costs of completion and the estimated selling costs.

#### j. Revenue recognition:

Revenues from contracts with customers are recognized when the control over the property is transferred to the customer. The price of the transactions is the sum that is expected to be paid according to the contract, deducting sums paid on behalf of third parties (such as taxes).

When determining the income from contracts with customers, the company examines if it acts as a main supplier or as an agent in the contract. The company is a main supplier when it controls the goods or the services that were promised before their delivery to the customer. In these cases, the company recognizes income in the gross sum of the consideration.

Following are the specific revenue recognition criteria which must be met before revenue is recognized

Rendering of services, including management fees:

Revenue from the rendering of services is recognized by reference to the stage of completion of the transaction as of the reporting date. Where the contract outcome cannot be measured reliably, revenue is recognized only to the extent of the expenses recognized that are recoverable.

Rendering of services, including management fees:

Revenues from the sale of residential apartments are recognized when the principal risks and rewards of ownership have passed to the buyer. These criteria are usually met when construction has effectively been completed, the residential apartment has been delivered to the buyer and the buyer has paid the entire consideration for the apartment.

Revenues from sale of residential apartments:

Revenues from the sale of residential apartments are recognized with respect to the real residential apartment when the principal risks and rewards of ownership have passed to the buyer. As for apartments, the above criteria are usually met when construction has

effectively been completed, the residential apartment has been delivered and the buyer has paid the entire consideration for the apartment.

Revenues from construction contracts:

The main operations of the Group are initiating, purchasing and developing projects in the field of real estate in Russia. When the company signs a contract with a customer it recognizes the residential unit as a performance obligation.

When the company signs the contract, it recognizes the construction work as a performance obligation. Assuming the fact that the company's performances create an asset controlled by the client during its creation, the company recognized revenue over time.

The company applies the Input method to measure the advancing of the construction when the construction obligation is performed over time. The company believes that using the

Input method, according to which the revenue is recognized based on the inputs applied by the company during the construction work, represents most precisely the income that has been generated. To apply the Input method, the company estimates that cost needed for completing the contract to determine the revenue that will be recognized. These estimates include the direct and indirect costs incurred with respect to the contract and are allocated to each contract separately based on a reasonable allocation proportion. In addition, the company does not include in the measurement of the "completion rate" costs that do not reflect the advance in the construction, such as costs of elevators, engines and so on.

In cases when the company cannot measure the outcomes of the contract but expects to receive the costs incurred for completing the contract, it recognizes revenues equal to the costs effectively incurred until the reporting date when the contract's outcomes can be fairly measured.

When a loss is expected from the contract, all the loss is immediately recognized regardless of the completion rate.

Rental income from operating lease:

Rental income is recognized on a straight-line basis over the lease term. Fixed increases in rent over the term of the contract are recognized as income on a straight-line basis over the lease period. The aggregate cost of lease incentives granted is recognized as a reduction of rental income on a straight-line basis over the lease term.



## Note 2: Significant Accounting Policies (Cont.)

### Variable consideration:

The Company determines the transaction price separately for each contract with a customer. When exercising this judgment, the Company evaluates the effect of each variable amount in the contract, taking into consideration discounts, penalties, variations, claims, and non-cash consideration. In determining the effect of the variable consideration, the Company normally uses the “most likely amount” method described in the Standard. Pursuant to this method, the amount of the consideration is determined as the single most likely amount in the range of possible consideration amounts in the contract. According to the Standard, variable consideration is included in the transaction price only to the extent that it is highly probable that a significant reversal in the amount of revenue recognized will not occur when the uncertainty associated with the variable consideration is subsequently resolved.

### Contract balances:

The Company charges customers as the work progresses in accordance with the contractual terms. Amounts billed are classified as trade receivables in the statement of financial position. When revenues from performance of a contract are recognized in profit or loss before the customer is charged, these amounts are recorded as contract assets/income receivable. Amounts received from customers in advance of performance by the Company are recorded as advances from customers and recognized as revenue in profit or loss when the work is performed.

### k. Financial instruments:

As described in note 2x (2) regarding the initial adoption of IFRS 9, “Financial Instruments” (“the Standard”), the Company elected to adopt the provisions of the Standard retrospectively without restatement of comparative data.

The accounting policy for financial instruments applied until December 31, 2017, is as follows:

#### 1. Financial assets:

Financial assets within the scope of IAS 39 are initially recognized at fair value plus directly attributable transaction costs.

After initial recognition, the accounting treatment of financial assets is based on their classification as follows

#### Loans and receivables:

Loans and receivables are investments with fixed or determinable payments that are not quoted in an active market. After initial recognition, loans are measured based on their terms at amortized cost less directly attributable transaction costs using the effective interest method and less any impairment losses. Short-term borrowings are measured based on their terms, normally at face value.

#### 2. Financial liabilities:

Financial liabilities are initially recognized at fair value. Liabilities are presented net of directly attributable transaction costs.

After initial recognition, the accounting treatment of financial liabilities is based on their classification as follows:

##### a) Financial liabilities measured at amortized cost:

After initial recognition, loans, including bonds, are measured based on their terms at amortized cost using the effective interest method

##### b) Financial liabilities measured at fair value through profit or loss

Financial liabilities which are measured at their fair value through profit or loss include tradeable financial liabilities and financial liabilities designated as fair value through profit or loss at initial recognition. Financial liabilities which are classified as tradeable are done so in the event that they were purchased for sale within a short period. Profits or losses for tradeable liabilities are accounted for as a profit or loss.

Derivatives, including complex derivatives that have been dismantled, are classified as being tradeable unless they are intended to be used for effective hedging.

Liabilities may be designated upon them first being recognized at fair value in the income statement, subject to the terms set in IAS 39.

#### 3. Offsetting financial instruments:

Financial assets and liabilities are offset and the net amount is presented in the statement of financial position if there is a legally enforceable right to set off the recognized amount and there is an intention either to settle on a net basis or to realize the asset and settle the liability simultaneously.



## Notes to Consolidated Financial Statements continued

### Note 2: Significant Accounting Policies (Cont.)

The right of set-off must be legally enforceable not only during the ordinary course of business of the parties to the contract but also in the event of bankruptcy or insolvency of one of the parties. In order for the right of set-off to be currently available, it must not be contingent on a future event, there may not be periods during which the right is not available, or there may not be any events that will cause the right to expire.

#### 4. Payment of Financial Liabilities through Capital Instruments

The capital instruments, issued in order to replace a debt, are measured according to the fair value of the issued capital instruments, if they can be reliably evaluated. In the event that the fair value of the capital instruments that were issued cannot be estimated reliably, the capital instruments are measured according to the fair value of the financial liability that was paid upon its date. The difference between the balance on the financial statements of the paid off financial liability and the fair value of the capital instruments that were issued is recognized as profit or loss.

#### 5. Derecognition of financial instruments:

##### a) Financial assets:

A financial asset is derecognized when the contractual rights to the cash flows from the financial asset expire or the Company has transferred its contractual rights to receive cash flows from the financial asset or assumes an obligation to pay the cash flows in full without material delay to a third party and has transferred substantially all the risks and rewards of the asset, or has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

##### b) Financial liabilities:

A financial liability is derecognized when it is extinguished, that is when the obligation is discharged or cancelled or expires. A financial liability is extinguished when the debtor (the Group) discharges the liability by paying in cash, through other financial assets, goods or services; or if it is legally released from the liability.

When an existing financial liability is exchanged with another liability from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is accounted for as an extinguishment of the original liability and the recognition of a new liability.

#### 6. Impairment of financial assets:

The Group assesses at each reporting date whether a financial asset or Group of financial assets is impaired.

#### 7. Financial assets carried at amortized cost

The Group assesses individually whether there is objective evidence of impairment of debt instruments, loans and receivables and held-to-maturity investments carried at amortized cost as a result of one or more events that has occurred after the initial recognition of the asset and that loss event has an impact on the estimated future cash flows. The amount of the loss recorded in profit or loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not yet been incurred) discounted at the financial asset's original effective interest rate. In subsequent periods, the amount of the impairment loss is reversed if the recovery of the asset can be related objectively to an event occurring after the impairment was recognized. The amount of the reversal, up to the amount of any previous impairment, is recorded in profit or loss.

The accounting policy for financial instruments applied commencing from January 1, 2018, is as follows

##### 1. Financial assets:

Financial assets are measured upon initial recognition at fair value plus transaction costs that are directly attributable to the acquisition of the financial assets, except for financial assets measured at fair value through profit or loss in respect of which transaction costs are recorded in profit or loss.

The Company classifies and measures debt instruments in the financial statements based on the following criteria:

- The Company's business model for managing financial assets; and
- The contractual cash flow terms of the financial asset.

##### a) Debt instruments are measured at amortized cost when:

The Company's business model is to hold the financial assets in order to collect their contractual cash flows, and the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. After initial recognition, the instruments in this category are measured according to their terms at amortized cost using the effective interest rate method, less any provision for impairment.



## Note 2: Significant Accounting Policies (Cont.)

On the date of initial recognition, the Company may irrevocably designate a debt instrument as measured at fair value through profit or loss if doing so eliminates or significantly reduces a measurement or recognition inconsistency, such as when a related financial liability is also measured at fair value through profit or loss.

### 2. Impairment of financial assets:

The Company evaluates at the end of each reporting period the loss allowance for financial debt instruments which are not measured at fair value through profit or loss. The Company distinguishes between two types of loss allowances:

- a) Debt instruments whose credit risk has not increased significantly since initial recognition, or whose credit risk is low - the loss allowance recognized in respect of this debt instrument is measured at an amount equal to the expected credit losses within 12 months from the reporting date (12-month ECLs); or
- b) Debt instruments whose credit risk has increased significantly since initial recognition, and whose credit risk is not low - the loss allowance recognized is measured at an amount equal to the expected credit losses over the instrument's remaining term (lifetime ECLs).

The Company has short-term financial assets such as trade receivables in respect of which the Company applies a simplified approach and measures the loss allowance in an amount equal to the lifetime expected credit losses.

An impairment loss on debt instruments measured at amortized cost is recognized in profit or loss with a corresponding loss allowance that is offset from the carrying amount of the financial asset, whereas the impairment loss on debt instruments measured at fair value through other comprehensive income is recognized in profit or loss with a corresponding loss allowance that is recorded in other comprehensive income and not as a reduction of the carrying amount of the financial asset in the statement of financial position.

The Company applies the low credit risk simplification in the Standard, according to which the Company assumes the debt instrument's credit risk has not increased significantly since initial recognition if on the reporting date it is determined that the instrument has a low credit risk, for example when the instrument has an external rating of "investment grade".

In addition, the Company considers that when contractual payments in respect of a debt instrument are more than 30 days past due, there has been a significant increase in credit risk, unless there is reasonable and supportable information that demonstrates that the credit risk has not increased significantly.

The Company considers a financial asset in default when contractual payments are more than 90 days past due. However, in certain cases, the Company considers a financial asset to be in default when external or internal information indicates that the Company is unlikely to receive the outstanding contractual amounts in full.

The Company considers a financial asset that is not measured at fair value through profit or loss as credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. The Company takes into consideration the following events as evidence that a financial asset is credit impaired:

- a) significant financial difficulty of the issuer or borrower;
- b) a breach of contract, such as a default or past due event;
- c) a concession granted to the borrower due to the borrower's financial difficulties that would otherwise not be granted;
- d) it is probable that the borrower will enter bankruptcy or financial reorganization;
- e) the disappearance of an active market for that financial asset because of financial difficulties; or
- f) the purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.

### 3. Derecognition of financial assets:

A financial asset is derecognized only when:

- The contractual rights to the cash flows from the financial asset has expired; or
- The Company has transferred substantially all the risks and rewards deriving from the contractual rights to receive cash flows from the financial asset or has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset; or
- The Company has retained its contractual rights to receive cash flows from the financial asset but has assumed a contractual obligation to pay the cash flows in full without material delay to a third party.

A transaction involving factoring of accounts receivable and credit card vouchers is derecognized when the above mentioned conditions are met.



### Note 2: Significant Accounting Policies (Cont.)

If the Company transfers its rights to receive cash flows from an asset and neither transfers nor retains substantially all the risks and rewards of the asset nor transfers control of the asset, a new asset is recognized to the extent of the Company's continuing involvement in the asset. When continuing involvement takes the form of guaranteeing the transferred asset, the extent of the continuing involvement is the lower of the original carrying amount of the asset and the maximum amount of consideration received that the Company could be required to repay (guarantee amount).

When the Company continues to recognize an asset based on the level of its continuing involvement therein, the Company also recognizes the associated liability. The associated liability is measured in such a manner that the net carrying amount of the transferred asset and the associated liability is:

- The amortized cost of the rights and obligations retained by the Company, if the transferred asset is measured at amortized cost; or
- Equal to the fair value of the rights and obligations retained by the Company when measured on a stand-alone basis, if the transferred asset is measured at fair value.

#### 4. Financial liabilities:

##### a) Financial liabilities measured at amortized cost:

Financial liabilities are initially recognized at fair value less transaction costs that are directly attributable to the issue of the financial liability.

After initial recognition, the Company measures all financial liabilities at amortized cost using the effective interest rate method, except for:

- Financial liabilities at fair value through profit or loss such as derivatives;
- Financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies;
- Financial guarantee contracts;
- Commitments to provide a loan at a below-market interest rate;
- Contingent consideration recognized by an acquirer in a business combination to which IFRS 3 applies.

#### 5. Derecognition of financial liabilities:

A financial liability is derecognized only when it is extinguished, that is when the obligation specified in the contract is discharged or cancelled or expires. A financial liability is extinguished when the debtor discharges the liability by paying in cash, other financial assets, goods or services; or is legally released from the liability.

When there is a modification in the terms of an existing financial liability, the Company evaluates whether the modification is substantial.

If the terms of an existing financial liability are substantially modified, such modification is accounted for as an extinguishment of the original liability and the recognition of a new liability. The difference between the carrying amounts of the above liabilities is recognized in profit or loss.

If the modification is not substantial, the Company recalculates the carrying amount of the liability by discounting the revised cash flows at the original effective interest rate and any resulting difference is recognized in profit or loss.

When evaluating whether the modification in the terms of an existing liability is substantial, the Company considers both quantitative and qualitative factors.

#### 6. Offsetting financial instruments:

Financial assets and financial liabilities are offset and the net amount is presented in the statement of financial position if there is a legally enforceable right to set off the recognized amounts and there is an intention either to settle on a net basis or to realize the asset and settle the liability simultaneously. The right of set-off must be legally enforceable not only during the ordinary course of business of the parties to the contract but also in the event of bankruptcy or insolvency of one of the parties. In order for the right of set-off to be currently available, it must not be contingent on a future event, there may not be periods during which the right is not available, or there may not be any events that will cause the right to expire.



## Note 2: Significant Accounting Policies (Cont.)

### 7. Extinguishing financial liabilities with equity instruments:

Equity instruments issued to replace a debt are measured at the fair value of the equity instruments issued if their fair value can be reliably measured. If their fair value cannot be reliably measured, the equity instruments are measured based on the fair value of the financial liability extinguished on the date of extinguishment. The difference between the carrying amount of the financial liability extinguished and the fair value of the equity instruments issued is recognized in profit or loss.

### l. Leases

The tests for classifying leases as finance or operating leases depend on the substance of the agreements and are made at the inception of the lease in accordance with the principles below as set out in IAS 17.

#### The Group as lessee

##### Operating leases

Lease agreements are classified as an operating lease if they do not transfer substantially all the risks and benefits incidental to ownership of the leased asset. Lease payments are recognized as an expense in the income statement on a straight-line basis over the lease term.

#### The Group as lessor

##### Operating leases

Lease agreements where the Group does not actually transfer substantially all the risks and benefits incidental to ownership of the leased asset are classified as operating leases. Lease income is recognized as revenue in the Income Statement on a straight-line basis over the lease term. Initial direct costs incurred due to real estate assets for investment measured according to their fair value, are added to the cost of the real estate for investment upon the initial recognition date and are attributed to the profit or loss upon the revaluation date thereof. Lease income is recognized as revenue in the Income Statement on a straight-line basis over the lease term. Stipulated lease receipts are related to the profit and loss statement as an income upon the date in which the Company has an entitlement to receive them.

### m. Fixed assets

Office furniture and equipment are stated at cost, including direct acquisition costs, less accumulated depreciation and accumulated impairment losses, and excluding day-to-day servicing expenses.

Depreciation is calculated on a straight-line basis over the useful life of the asset.

The useful life of the asset, the depreciation and accumulated impairment losses are examined upon the end of the year, and the changes are henceforth treated as an accounting estimate.

Depreciation of an asset ceases at the earlier of the date that the asset is classified as held for sale and the date that the asset is derecognized.

### n. Borrowing costs in respect of qualifying assets

The Group capitalizes borrowing costs that are attributable to the acquisition, construction or production of qualifying assets. The Company capitalizes borrowing costs pertaining to the construction of real estate for investment and inventory.

The capitalization of borrowing costs commences when expenditures for the asset are being incurred, borrowing costs are being incurred and the activities to prepare the asset are in progress and ceases when substantially all the activities to prepare the qualifying asset for its intended use or sale are complete. The amount of the borrowing costs, capitalized during the reported period, includes in addition to the direct borrowing costs also general borrowing costs, according to a weighted capitalization rate.

### o. Investment property and investment properties under construction

Investment property is measured initially at cost, including costs directly attributable to the acquisition. After initial recognition, investment property is measured at fair value which reflects market conditions at the end of the reporting period. Gains or losses arising from changes in the fair values of investment property are included in profit or loss when they arise. The fair value model is also applied to property under construction for future use as investment property when fair value can be reliably measured. However, when the fair value of the investment property is not reliably determinable due to the nature and scope of the project risks, the property is measured at cost less, any impairment losses, until the earlier of the date when fair value becomes reliably determinable or construction is completed.

The Group determines the fair value of investment property on the basis of valuations by independent valuers who hold recognized and relevant professional qualifications and have the necessary knowledge and experience.



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## Notes to Consolidated Financial Statements continued

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### Note 2: Significant Accounting Policies (Cont.)

Investment property is derecognized upon its realization or as the use thereof is terminated and there are no future economic benefits expected from its realization. The balance between the net consideration from the realization of the asset and the balance on the financial statements is recognized in the profit or loss during the periods in which the asset was derecognized.

#### p. Impairment of non-financial assets

The Company evaluates the need to record an impairment of the carrying amount of non-financial assets whenever events or changes in circumstances indicate that the carrying amount is not recoverable. If the carrying amount of non-financial assets exceeds their recoverable amount, the assets are reduced to their recoverable amount. The recoverable amount is the higher of fair value less costs of sale and value in use. Impairment losses are recognized in profit or loss.

An impairment loss of an asset is reversed only if there have been changes in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal of such a loss is limited to the lower value of the amount of the impairment of the asset that was previously recognized (deducting depreciation or through amortization) or the recoverable value of the asset. With respect to assets that are recognized on a cost basis, reversing such a loss is reported as a profit or a loss.

#### q. Taxes on income

The tax charges/credit in respect of current or deferred taxes are carried to the Income Statement unless if they relate to items that are directly carried to equity or to other comprehensive income.

##### 1. Current income taxes

The current tax liability is measured using the tax rates and tax laws that have been enacted or substantively enacted by the end of reporting period, as well as adjustments required in connection with the tax liability in respect of previous years.

##### 2. Deferred income taxes

Deferred taxes are calculated for temporary balances between the amounts included in the financial statements and the amounts brought into account for tax purposes.

Deferred taxes are measured at the tax rates that are expected to apply to the period when the taxes are reversed based on tax laws that have been enacted or substantively enacted by the end of the reporting period.

On each reported date, deferred tax assets are reviewed at the end of each reporting period and reduced to the extent that it is not probable that they will be utilized. Also, temporary differences for which deferred tax assets have not been recognized are reassessed and deferred tax assets are recognized to the extent that their recoverability has become probable.

Deferred taxes with respect to investment property held with the objective of regaining substantially all the economic benefits embodied therein, through realization and not through usage, are measured according to the expected manner of settlement of the base asset, based upon realization instead of utilization.

Taxes that would apply in the event of the disposal of investments in investees have not been taken into account in computing deferred taxes, as long as the disposal of the investments in investees is not probable in the foreseeable future. Also, deferred taxes that would apply in the event of distribution of earnings by investees as dividends have not been taken into account in computing deferred taxes, since the distribution of dividends does not involve an additional tax liability or since it is the Company's policy not to initiate distribution of dividends that triggers an additional tax liability.

Deferred taxes are offset if there is a legally right to offset a current tax asset against a current tax liability and the deferred taxes relate to the same taxpayer and the same taxation authority.

#### r. Provisions

A provision in accordance with IAS 37 is recognized when the Group has a present obligation as a result of a past event (legal or implicit) and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group estimates that part or all of the expense will be returned to the Company, e.g. through insurance coverage, the repayment will be recognized as a separate asset only at the time when certainty arises for repayment of the property. The expense will be recognized on the statement of income deducting the repayment of the expense.



## Note 2: Significant Accounting Policies (Cont.)

### Legal claims

Provisions for legal claims are recognized when the Group has a current or implicit legal obligation resulting from an event occurring in the past, when it is more likely than not that the Group will have an outflow of resources embodying economic benefits to settle the obligation and a reliable estimate can be made of the amount of the obligation.

### s. Share-based payment transactions

The Company's employees are entitled to receive remuneration in the form of equity-settled, share-based payment transactions.

### Equity-settled transactions

The cost of equity-settled transactions with employees is measured at the fair value of the equity instruments granted at grant date. The fair value is determined using a standard option pricing model.

The cost of equity-settled transactions is recognized in profit or loss, together with a corresponding increase in equity, during the period which the performance and/or service conditions are to be satisfied, ending on the date on which the relevant employees become fully entitled to the award (the “**vesting period**”).

No expense is recognized for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition, which are treated as vesting irrespective of whether the market condition is satisfied, provided that all other vesting conditions (service and/or performance) are satisfied.

If the Company modifies the conditions on which equity-instruments were granted, an additional expense is recognized for any modification that increases the total fair value of the share-based payment arrangement or is otherwise beneficial to the employee/ other service provider at the modification date.

### t. Earnings (loss) per share

Earnings per share are calculated by dividing the net income attributable to shareholders of the Company by the weighted number of Ordinary shares outstanding during the period. Basic earnings per share only include shares that were actually outstanding during the period.

Potential ordinary shares are only included in the computation of diluted earnings per share from continuing operations. Furthermore, potential ordinary shares that are converted during the period are included in diluted earnings per share only until the conversion date and from that date in basic earnings per share. The share of the Company in the earnings of subsidiaries is calculated according the earning per share of same companies, multiplied by the number of shares held by the Company.

### u. Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities,
- Level 2 - Data, which are quoted prices, included in Level 1, that can be expected directly or indirectly.
- Level 3 - Data not based on market information that can be anticipated (valuation techniques without the use of expected market data).



### Note 2: Significant Accounting Policies (Cont.)

#### v. Significant accounting judgements, estimates and assumptions used in the preparation of the financial statements

In the process of applying the significant accounting policies, the Group has made the following judgements, which have the most significant effect on the amounts recognized in the financial statements:

##### 1. Reasoning:

###### Classification of leases:

In order to determine whether to classify a lease as a finance lease or an operating lease, the Company evaluates whether the lease transfers substantially all the risks and benefits incidental to ownership of the leased asset. In this respect, the Company evaluates such criteria as the existence of a “bargain” purchase option, the lease term in relation to the economic life of the asset and the present value of the minimum lease payments in relation to the fair value of the asset.

##### 2. Estimates and assumptions

Upon the preparation of the financial statements, the management is required to employ estimates and assumptions, affecting the implementation of the accounting policy and the reported amount of assets, liabilities, income and expenses. Changes in the accounting estimates are attributed during the period in which the change of estimate was executed.

The key assumptions made in the financial statements concerning uncertainties at the end of the reporting period and the critical estimates computed by the Group, where a material adjustment in estimates and assumptions may change the value of assets and liabilities in the financial statements of the subsequent year:

###### Investment property and investment property under development:

Investment property and investment property under development that can be reliably measured are presented at fair value at the end of the reporting period. Changes in the fair value are recognized in profit or loss. Fair value is determined generally by independent valuation experts using economic valuations that involve valuation techniques and assumptions as to estimates of projected future cash flows from the property and estimate of the suitable discount rate for these cash flows. Investment property under development also requires an estimate of construction costs. If applicable, fair value is determined based on recent real estate transactions with similar characteristics and location of the valued asset.

The fair value measurement of investment property and investment property under development require valuation experts and the Company's management to use certain assumptions regarding rates of return on the Group's assets, future rent, occupancy rates, contract renewal terms, the probability of leasing vacant areas, asset operating expenses, the tenants' financial stability and the implications of any investments made for future development purposes, in order to assess the future expected cash flows from the assets.

###### Reliable measurement of fair value of investment property under construction

In evaluating whether the fair value of investment property under construction can be reliably measured, the Group considers, among others, the following relevant indicators:

- a. Is the property being constructed in a developed, liquid market;
- b. Are there any price quotations from recent transactions or prior valuations from acquisitions or sales of properties with similar characteristics and location;
- c. Has a construction contract been signed with the prime contractor;
- d. Have the required building permits been obtained;
- e. What percentage of rentable area has been pre-leased to tenants;
- f. Are construction costs reliably determinable;
- g. Is the value of the completed property reliably determinable.

If after evaluating the above indicators, it is determined that the fair value of investment property under construction can be reliably measured, the property is measured at fair value in accordance with the Group's policy for investment property. If fair value cannot be reliably measured, then investment property under construction is measured at cost less, if appropriate, any impairment loss.

###### Inventories of building for sale under construction

The net realizable value is assessed based on management's evaluation including forecasts and estimates as to the amounts expected to be realized from the sale of the project inventory and the construction costs necessary to bring the inventory to a saleable condition.



## Note 2: Significant Accounting Policies (Cont.)

### Deferred tax assets

Deferred tax assets are recognized for carry forward tax losses and temporary differences to the extent that it is probable that taxable profit will be available against which the losses can be recognized. A management's estimate is required to determine the amount of deferred tax assets that can be recognized, based upon the timing and level of future taxable profits together with future tax planning strategy.

### Determination of the fair value of share-based payment transactions

The fair value of share-based payment transactions is determined upon the initial recognition through the use of an acceptable option pricing model. The model is based on data of share price and realization price and on assumption with respect to the expected fluctuation, the anticipated lifetime and expected dividends.

### w. Liabilities due to employee benefits

The Group offers a number of employee benefits:

#### 1. Short Term Employee Benefits

Short term employee benefits are benefits which are expected to be fully awarded within 12 months after the annual reporting period in which the employees provide the relevant services. These benefits include salaries, annual leave days, sick days, recuperation and employer contributions to national insurance and are recognized as an expense together with the provision of the services. Liabilities for cash based bonuses or profit sharing programs are recognized when the Group has a legal or implicit obligation to pay such amount for the service that was previously provided by the employee and the amount can be reasonably estimated.

#### 2. Post-Employment Benefits

These programs are typically financed through contributions to the pension funds and are classified as defined contribution plans as well as defined benefit plans.

The Group has defined contribution plans in accordance with Section 14 of the Severance Pay Law by which the Group makes ongoing fixed payments without having a legal or implicit obligation to make additional payments even in the event that the principal has not accrued adequate amounts to pay all the employee benefits relevant to the employee's ongoing service period and previous periods.

Contributions to defined contribution plans for severance pay or for pensions are recognized as an expense when the contribution is being made together with receipt of the employee's services.

### x. Change in accounting policies

#### 1. IFRS 15, "Recognition of Revenue from Contracts with Customers"

IFRS 15 (the "New Standard") was issued by the IASB in May 2014.

The New Standard replaces IAS 18, "Revenue", IAS 11, "Construction Contracts", IFRIC 13, "Customer Loyalty Programs", IFRIC 15, "Agreements for the Construction of Real Estate", IFRIC 18, "Transfers of Assets from Customers" and SIC-31, "Revenue - Barter Transactions Involving Advertising Services".

The new Standard introduces a five-step model that applies to revenue earned from contracts with customers:

- Step 1: Identify the contract with a customer, including reference to contract combination and accounting for contract modifications.
- Step 2: Identify the distinct performance obligations in the contract
- Step 3: Determine the transaction price, including reference to variable consideration, significant financing components, non-cash consideration and any consideration payable to the customer.
- Step 4: Allocate the transaction price to the distinct performance obligations on a relative stand-alone selling price basis using observable prices, if available, or using estimates and assessments.
- Step 5: Recognize revenue when a performance obligation is satisfied, either at a point in time or over time.

The new Standard has been applied for the first time in these financial statements. The Company elected to adopt the provisions of the new Standard using the modified retrospective method with the application of certain practical expedients and without restatement of comparative data. The Company recognizes any difference between the previous carrying amount and the carrying amount on the date of initial application of the new Standard as an adjustment to the opening balance of retained earnings (or another component of equity, as applicable).



## Notes to Consolidated Financial Statements continued

### Note 2: Significant Accounting Policies (Cont.)

The effect of the initial application of the new Standard on the Company's financial statements is as follows:

#### a. Income from the Sale of Residential Apartments

The Company operates in the field of real estate focusing on the initiation, construction and sale of residential apartments in Russia. According to the New Standard, upon the date of the commitment in a contract with the customer, the Company identifies the residential apartment as an execution liability. In connection with this operation, based upon an examination of contracts of the Company with its customers, and based upon the provisions of the law and the relevant regulation - the Company estimates that regarding contracts that were signed starting from the 1st of January no assets with alternative utility were created and also that it has a right for payment, enforceable with respect to executions that were completed until that date. Amendment to the federal law no. FZ-214, taking force as of 1 January 2017, governs the manner of entering apartment sale agreements and, among other things, establishes that sale agreements are not able to be voided by the purchasers. Based on a legal opinion received by the Company, the inability to void agreements does not apply for agreements entered into prior the new law taking force.

In addition, among others, the Company examines the following issues in connection with income from the sale of residential apartments:

1. The measurement unit - the Company evaluates that the measurement unit will be the single apartment.
2. The measurement of the execution progress – in order to measure the execution progress, the Company has applied the input method with respect to the building in its entirety. Expenses that do not reflect the execution progress are not accounted for.
3. The existence of a material financing component in an agreement – in circumstances where long term advances (beyond one year) have been received, the Company accrues interest for such advances for the engagement period.
4. The Company's policy is to cease capitalizing finance of residential apartment inventory upon the first recognition of the income from the sale of the apartments.

The effects of the above changes on the Company's financial statements are as follows:

In the consolidated statements of financial position:

	As of January 1, 2018		
	According to the previous accounting policy	The change	After the impact of IFRS 15
Account receivables	7,116	3,796	10,912
Apartment and house inventory for sale and construction land	191,126	(59,378)	131,748
Deferred taxes	15,508	(889)	14,619
Advances from purchasers	(116,475)	35,310	(81,165)
Deferred commissions to sale agents	5,809	(1,607)	4,202
Net Profit (loss) (*)	(98,921)	(22,768)	(121,689)
<b>Total impact on the shareholders' equity</b>	<b>153,679</b>	<b>(10,618)</b>	<b>143,061</b>

(\*) After the implementation of IFRS 9

	As of December 31, 2018		
	According to the previous accounting policy	The change	After the impact of IFRS 15
Account receivables	11,042	1,658	12,700
Apartment and house inventory for sale and construction land	84,368	(36,989)	47,379
Deferred taxes	1,752	(2,089)	(337)
Advances from purchasers	(52,146)	37,913	(14,233)
Deferred commissions to sale agents	2,832	(1,668)	1,164
Net Profit (loss) (*)	(173,579)	(5,072)	(178,651)
<b>Total impact on the shareholders' equity</b>	<b>77,208</b>	<b>(1,174)</b>	<b>76,034</b>

(\*) After the implementation of IFRS 9



## Note 2: Significant Accounting Policies (Cont.)

In the consolidated statements of profit or loss and other comprehensive income:

	Year ended December 31, 2018		
	According to the previous accounting policy	The change	As presented in these financial statements
	U.S. dollars in thousands (except per share data)		
Revenues from sales	110,897	9,738	120,635
Cost of sales	111,170	9,102	120,272
Gross profit	24,605	637	25,242
Selling and marketing expenses	6,220	349	6,569
General and administrative expenses	11,149	-	11,149
Operating income	12,218	287	12,505
Finance income	4,792	-	4,792
Finance expenses foreign exchange differences	(69,441)	(3,176)	(72,617)
Income (loss) before taxes on income	(46,060)	(2,889)	(48,949)
Taxes on income	(540)	2,182	1,642
Net income (loss)	(51,891)	(5,071)	(56,962)
Basic net earnings (loss) per share (NIS)	(0.55)	(0.05)	(0.60)
Diluted net earnings (loss) per share (NIS)	(0.55)	(0.05)	(0.60)

### 2. IFRS 9, Financial Instruments

In July 2014, the IASB issued the final and complete version of IFRS 9, "Financial Instruments" (hereinafter: the "New Standard"), which replaces IAS 39, "Financial Instruments: Recognition and Measurement", which deals with all three aspects relevant to financial instruments: classification and measurement, depreciation in value and hedge accounting. The New Standard is being implemented for the first time in these financial statements, without amending any of the comparative figures, through presenting the total impact on the retained earnings opening balance.

#### Classification and Measurement:

During 2016 the Company carried out a number of changes to the terms of the loans previously taken with such changes being treated as non-material changes. Therefore, the Company treated such changes in accordance with the principles of Section 7a of IAS 39, namely adjustment of effective interest, such that the amended cash-flow, capitalized with the new interest rate, will be equal to the value of the loans presented in the books prior to the change in terms. Pursuant to the New Standard, for such change the principles of Section 8a shall be applied, namely the capitalization of the updated cash flow after the change in terms, with the loans' original effective interest with the differential being presented at the date of the change as a profit or a loss.

In the consolidated statements of changes in equity:

	As of January 1, 2018		
	As previously reported	The change (1)	As presented in these financial statements
	U.S. dollars in thousands		
Retained earnings (accumulated deficit) (*)	(111,071)	12,150	(98,921)
Total equity (*)	153,679	12,150	165,829

(\*) Before the impact of IFRS 15.



## Note 3: Disclosure of new IFRS standards in the period prior to their adoption

### a. Disclosure of new IFRS standards in the period prior to their adoption

#### 1. IFRS 16 Leases

In January 2016, the ISAB published IFRS 16 with respect to leases (hereinafter: the “**New Standard**”).

According to the New Standard, a lease is defined as a contract or a part of a contract, which transfers the right of use of an asset for a definite time period in consideration for payment. The followings are the principles of the New Standard:

- The New Standard requires from lessees to recognise all the lease assets against the lease liabilities in the statement of financial position (other than in certain cases) similarly to the accounting handling of a financial leasing, as per the applicable Standard - IAS 17, leases.
- Lessees will recognise the obligation for lease payments and on the other hand will acknowledge the utility right in the asset. Furthermore, lessees will recognise interest and depreciation expenses, separately.
- Varying lease payments, not depending on index or interest, based upon an execution or utility (e.g. a rate of the yield) will be recognized as an expense on the part of the lessees or an income on the part of the lessors upon the date of involvement thereof.
- In the event of a change in index linked variable lease payments, the lessee ought to reevaluate the obligation with respect to the lease, as the effect of the change will be related to the assets with the right of use.
- The New Standard incorporates two exceptions, whereby lessees are entitled to treat leases according to the current accounting handling, in reference of operative leases, that being in the event of leasing assets of a low financial value or in the event of leases for a period of up to one year.

The New Standard shall be implemented from the annual period commencing on January 1, 2019 or thereafter. Early adoption is possible. At present the Company does not intend on early adoption of the New Standard.

The New Standard allows lessees to choose one of the following application methods:

- a) Full retroactive application – in such event the impact of the implementation of the New Standard to the start of the earliest presented period shall be attributed to equity. Similarly, the Company will restate the comparative figures presented in the financial statements.
- b) Partial retroactive application – in such event a restatement of comparative figures will not be required. The balance of liabilities shall be calculated through using the current capitalized interest rate as of the date of the initial implementation of the New Standard. With respect to the balance of the right to use assets, the Company may elect, on an individual leasing basis, to apply one of the following two alternatives:
  - Recognition of the asset at the value of the liabilities that were recognized with certain adjustments.
  - Recognition of the asset as if it had always been valued in accordance with the New Standard.

Any difference at the implementation date of the New Standard for the first time as a result of the partial implementation, if any, shall be attributed to equity.

The Company is currently examining the possible alternatives for the retroactive implementation of the New Standard. The Company estimates that the implementation of the New Standard is not expected to have a material impact on the financial statements.

#### 2. Amendments to IAS 40, Investment Property - Transfers of Real Estate for Investment

In December 2016, the IASB published amendments to IAS 40, Real Estate for Investment (hereinafter: the “**Amendments**”). The Amendments clarify and provide guidelines for the implementation of the provisions IAS 40 with respect to transfers of real estate for investment or to real estate of investment. The main Amendments are the determination that the list of events, specified in the Standard with respect to transfers of real estate for investment, present examples of evidence with respect to changes in the use of said real estate, but do not present a comprehensive list. Furthermore, the Amendments clarify that a change in the intention of the management per se is not a sufficient evidence for a change of use.

The Amendments are to be applied commencing on January 1, 2018. The Amendments are to be applied prospectively as of the period that they are first applied. When information is available with regards to previous periods, then the Amendments may be applied retrospectively. Adjustments incurred on the first date of implementation, if any shall be attributed to equity.

At the Company's estimation, after reviewing the impacts of the Amendments, their implementation is not expected to have a material influence on the Company's financial statements



### Note 3: Disclosure of new IFRS standards in the period prior to their adoption (Cont.)

#### 3. The Improvement Project of the International Standards for 2015-2017

In December 2017 the IASB published the following amendments as part of the improvement project for 2015-2017. The principle amendments are presented below:

Relevant standards	Principle amendments
IFRS 3	The amendment clarifies that a partner in common activities who achieves control over the common activities and the common activities constitute a business (as defined in IFRS 3), shall measure the existing rights in the common activities at fair value.
IFRS 11	The amendment clarifies that a party to common activities that first achieves common control in the activities shall not measure the former rights held in the common activities.
IAS 12	The amendment clarifies that the company should recognize the tax implications resulting from the payment of a dividend in the profit or loss, total other profit or in the equity, based on the categorization of such transaction in the financial statement for such transaction or event which resulted in the profit which is to be distributed.
IAS 23	The amendment clarifies that credit that is taken directly for the establishment of a fit asset shall be classified for the purpose of the capitalization of the credit costs for the other fit assets as the company's general credit, this being when the fit asset for which the credit was taken is ready for use or sale and provided that the credit has not yet been repaid.

The amendments shall be implemented from the annual periods commencing on January 1, 2019. Early adoption of each of the amendments individually is possibly through the provision of an appropriate disclosure.

#### 4. IFRIC 23 – Treatment of uncertainty related to taxation of income

In June 2017, the IASB published IFRIC 23 – “Treatment of uncertainty related to taxation of income” (the “Directive”). The Directive clarifies the rules of measurement and recognition of assets or liabilities pursuant to the provisions of IAS 12 “Taxation of Income” in situations in which uncertainty exists with respect to taxation of income. The Directive relates and gives guidance to the review of a number of circumstances of uncertainty relating to the taxation of income, review of the treatment of the tax authorities, measuring the impacts of uncertainty connected to the taxation of income on the financial statements as well as the treatment of changes in the facts and circumstances of the uncertainty.

The Directive is to be applied to annual financial statements for the period commencing on January 1, 2019. Early adoption is possible. Upon first implementation, the Company shall apply the Directive in one of two ways:

- Complete retrospective application without amending the comparative figures and attributing the accumulated influence at the first implementation date to the opening balance of the profit.
- Complete retrospective application including amendment of the comparative figures.

### Note 4: Investments In Investees (Held Companies)

The Company is examining the possible effect of the Directive. At the same time, at this stage, it is unable to evaluate the quantitative effect on the financial statements, if any.

On June 22, 2016, the Company committed in an agreement for the purchasing of the entire holdings of the partners in the partner company holding the rights in the Century project in consideration of a total amount of US\$8 million (the “Consideration”), as the (net) consideration paid by the Company within the framework of the Purchase Transaction amounted to a total of US\$ 4.7 million after offsetting debit balances of the sellers toward the Company (the “Purchase Transaction”).

On September 21, 2016, the Purchase Transaction was completed, and from that date the Company holds 100% of the Century Project.

In consequence of said transaction, a capital reserve from translation differences of debit in total of US\$19,646 thousand and a capital reserve from transactions with holders of rights in total of US\$17,067 thousand were recognized. The total effect of said transaction on the capital attributed to the shareholders of the Company is a total decrease of US\$2,579 thousand in the capital.



## Notes to Consolidated Financial Statements continued

### Note 5: Trade Receivables, net

#### Trade receivables:

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
Trade receivables	13,016	7,954
Provision for doubtful debts and expected credit losses	(316)	(838)
	12,700	7,116

An impairment of trade receivables is treated through recognition of an allowance for expected credit losses.

### Note 6: Other Receivables, Net

#### a. Other Receivables:

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
Deferred sales commission	1,164	5,809
Advances to suppliers	612	1,414
Receivables for works in progress (1)	-	3,418
Income tax authorities	1,184	702
Other trade receivables	1,463	1,136
	4,423	12,479

#### b. Other Long-Term Receivables:

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
Receivables to account of construction work	754	-
Loan to supplier	850	-
Indemnification assets due to a liability to Yaroslavl municipality (2)	1,948	2,166
	3,552	2,166

(1) In the framework of the Company's project in Saint Petersburg as stated in Note 7, the Company undertook to establish a children's kindergarten for the local authority in consideration for receipt of the costs. The above amounts constitute the payment to the building contractor of the kindergarten.

(2) See Note 21.d



## Note 7: Inventories Of Apartments And Buildings For Sale Under Construction And Real Estate For Construction

a. The Company has two residential projects, one project in Saint Petersburg, which is the largest project of the Group, and the other one is the Western Residence Project in Moscow. The Company intends to build approximately 8,500 apartments in several phases. The first phase includes 510 apartments and was completed and delivered during 2013 and 2014. The second phase, which include 630 apartments, was completed and delivered in 2015. In the third phase, consisting of 1,346 apartments was completed and delivered in 2016 and 2017 (340 apartments were delivered in 2017). The fourth phase of 1,244 residential units was completed in 2017 and the delivery of the apartments commenced in the first quarter of 2018. The fifth phase and GT are currently being built.

During 2018 3 residential units in the Western Residence Project were transferred to the buyers.

The following table includes data regarding the St. Petersburg project.

Inventory Delivered in Saint Petersburg					
	Year building completed	Total apartments	Sold	2017	2018
Stage 3	2016	1,346	1,346	340	-
Stage 4	2017	1,244	1,237	-	1,237
Stage 5	2019	1,510	293	-	-
Green Tower	2019	132	65	-	-

As of the Reporting Date, the total advances received by the Company from purchasers amount to approx. USD13,957 thousands for the Saint Petersburg project and USD276 thousands for the Western Residence project.

### b. Composition:

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
St. Petersburg Project	75,775	233,650
Western Residence Project	8,162	10,990
	83,937	244,640

### Current assets:

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
Land	7,702	17,079
Construction costs	39,677	174,047
	47,379	191,126

### Non-current assets

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
Land	15,763	12,333
Construction costs	20,795	41,181
	36,558	53,514

During 2018, the Company recognized reverse of impairment with respect to the inventory in the Western Residence Project in Moscow in the amount of US\$1.2



### Note 7: Inventories Of Apartments And Buildings For Sale Under Construction And Real Estate For Construction (Cont.)

c. On July 29, 2017, an amendment to the Russian Federal Law FZ-214 (the “Federal Law”) was passed. The purpose of the Federal Law is to entrench in legislation the arrangements which apply to building companies (developers) with respect to the receipt of new building permits (commencing as of 1.7.2018) for the building of multi-floor buildings and/or residential buildings and provisions regarding the management of the money of the purchasers. The amendment to the Federal Law includes terms and limitations which apply to building developers including the obligation to establish a separate legal entity who has or whose parent company has three years’ experience in large scale building projects, receipt of one permit for one residential building, transfer of money to a government fund to compensate purchasers in the event of insolvency, opening of bank accounts with banks that have been approved by the authorities, limitations on developer’s expenses which are unrelated to building the project, financing limitations and the obligation to hold cash balances at the commencement of the building and more.

In general, the amendment to the Federal Law shall apply to projects who receive building permits after July 1, 2018.

During June 2018 the Company received building permits for stages 6-8 of the St. Petersburg project. As a result, the amendments to the federal law that came into force starting July 1st, 2018 do not apply to these stages.

The Company is reviewing the detailed changes brought upon by the amendment to the Federal Law as well as its impacts upon the Company’s subsidiary. It is likely that the amendment to the Federal Law will impact the subsidiary and the subsidiary will be required to implement them in the future phases of the project (phases 6-8), however, at the subsidiary’s estimation, there is expected to be no material change to the value of the property.

d. Based on the “road map” as approved by the Russian government during December 2017, on December 25, 2018 federal law FZ-478 that includes a number of amendments to existing federal laws that relate to the construction of residential buildings, including FZ-214, FZ-218, the main amendments include:

An obligation to open Escrow Account for the purchasers’ funds:

An obligation to open an Escrow Account (the “Account”) buy the entrepreneur to ensure the purchasers’ funds was extended to all of the projects starting from July 1st, 2019 which contradicts the previous legislation according to which this obligation was about to be laid upon only with respect to projects where the original purchase agreement in the project (or in a certain stage of it, as far as the project is composed of several stages – “DDU”) underwent a state registration after July 1st, 2019. There is only one exception to this, that applies upon a compliance with two cumulative criteria relating to: (a) The relevant developing stage of the project (supported by a certificate of an appropriate authority); (b) The amount of DDU’s registered out of the total amount of flats for sale in the project. These two criteria are supposed to be detailed in relevant regulations that are to be published on February 2019.

According to the said mechanism – (a) purchasers transfer the payments for their engagement in DDU’s to a bank account (that is not the bank account from where the entrepreneur operates the project); (b) the said bank transfers the purchasers’ money to the entrepreneur’s account (or for the repayment of the entrepreneur’s debts to the bank financing the project), in the earlier of: (1) the beginning of the building’s operating (supported by a certificate from an appropriate authority); (2) the registration of an ownership on the total areas of the building.

The company is examining the impact of the obligation to transfer the escrow sums of the purchasers’ funds to the Account for the different stages of the project, but due to the lack of quantitative criteria as will be enacted in the future, it can’t assume at this stage, on which stages of the project and in which way will the amendment impact.

The transfer of an obligatory payment in the proportion of 1.2% of each purchase agreement signed to a fund for the protection of the purchasers of residential unit’s rights in the residential buildings (the “Fund”) for each registration that took place after the law’s coming into force:

The fund’s powers were significantly elevated as follows: (a) the fund is authorized to sign the DDUs with purchasers on financing agreements for the completion of the project’s construction in case the latter ran into problems (hereinafter “Problematic Project”); (b) the fund is authorized to establish SPVs for completing the construction in case of a Problematic Project’ when the restrictions for an entrepreneur to establish a SPV, existing as of this report’s date are as follows: (a) each SPV is granted with only one building permit; (b) on ownership of assets that amount to at least 10% from the construction costs of the relevant project; (c) receiving a Compliance Certificate; (d) mandatory payments; (e) an obligation to have the financial statements audited; (f) a mechanism of money control by the financing bank; all of these are not relevant regarding an SPV established by the said fund. The fund is authorized to supervise entrepreneurs, other companies in the entrepreneur’s group according to the rules that are to be set by the Russian government.



## Note 7: Inventories Of Apartments And Buildings For Sale Under Construction And Real Estate For Construction (Cont.)

e. On October 23, 2018, a subsidiary fully owned by the company – Petra 8 LLC (the “Subsidiary”) signed a non-revolving loan facility with a Russian financing bank – Sberbank of Russia (the “Bank”), according to which the bank will grant the subsidiary, that owns the rights in the St. Petersburg project (the “Project”), a credit line for financing the costs of stage 6 of the project in the total amount of 3.05 billion Rubles (about 47 million US dollars according to the exchange rate as of the signing date).

Stage 6 includes about 963 residential units in the total salable area (net) of about 43,532 sq.m, about 2,928 sq.m of commercial areas and 451 underground parking lots. The construction of stage 6 started during the fourth quarter of 2018 and its marketing will be starting on the first quarter of 2019.

The subsidiary will get access to the credit line in fixed sums as a rate of the total line on a period of 40 months according to the sums, compliance with milestones and the dates set forth in the loan agreement.

The sums drafted from the credit lines will bear an annual interest in Rubles is the rate of 11%, additionally to commissions set forth in the agreement in sums that are immaterial compared to the credit sum. In the case of a qualifying event, as it is defined in the loan contract, the bank will have the right to enhance the interest rate in additional 2%. The credit will be returned through the payments from selling the pledged residential units in stage 6 (as described above). The remaining credit, as will be left after the stage’s construction, will be repaid in quarterly payments, in rates set in the agreement’ starting from March 2022 and until January 2023.

## Note 8: Investment Properties

### a. Composition and adjustment:

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
Balance at 1 January	250,500	243,900
<b>Changes during the year:</b>		
Additions during the year	382	475
Fair value adjustments, net	8,437	(7,610)
Exchange rate differences	(43,119)	13,735
Balance at 31 December	216,200	250,500

### b. Fair value measurement of investment property

Investment property is measured at fair value which has been determined based on a valuation performed by an external independent valuation expert who holds recognized and relevant professional qualifications and who has experience in the location and category of the property being valued. The fair value was measured with reference to recent real estate transactions for similar properties in similar locations as the property owned by the Company and based on the expected future cash flows from the property. In assessing cash flows, their risk is taken into account by using a discounted yield that reflects their underlying risk supported by the standard yield in the real estate market and by including adjustments for the specific characteristics of the property and the level of future income therefrom.

The valuation of investment property under construction is determined on the basis of the comparative method, as deemed appropriate by the valuation expert. The fair value is set on the basis of the estimated expected future income from such project, through using yield returns adjusted based on relevant material risks to the construction process, including building and rental risks which are higher than the current yields with respect to similar investment property which has been completed. The remaining expenses for the completion of the construction, with the addition of developer’s profit, are being deducted from the future estimated income as said above.



## Notes to Consolidated Financial Statements continued

### Note 8: Investment Properties (Cont.)

c. Significant assumptions (on the basis of weighted averages) used in the valuations are presented below:

	31 December 2018	31 December 2017
<b>Office Properties</b>		
Average lease fees per Sq. meter per annum (dollars)	189	232
Average proceeds adjusted to risks, serving for the capitalization of net positive cash flows (in %)	14%	14%
Available areas for lease (in %)	9%	24%
Rate of proceeds upon conceptual realization (in %)	10%	10%
<b>Commercial Properties</b>		
Average lease fees per Sq. meter per annum (dollars)	207	215
Average proceeds adjusted to risks, serving for the capitalization of net positive cash flows (in %)	14%	14%
Available areas for lease (in %)	2%	1.6%
Rate of proceeds upon conceptual realization (in %)	11.5%	11.5%

d. Fair value adjustment of investment property (level 3 in the fair value hierarchy):

	Office properties	Retail property
	U.S. dollars in thousands	
Balance at January 1, 2017	122,400	121,500
Re-measurement, recognized as profit or loss	7,305	(14,915)
Additions during the year	475	-
Exchange rate differences	7,520	6,215
Balance at December 31, 2017	137,700	112,800
Re-measurement, recognized as profit or loss	13,327	(4,891)
Additions during the year	95	287
Exchange rate differences	(24,122)	(18,996)
<b>Balance at December 31, 2018</b>	<b>127,000</b>	<b>89,200</b>

e. Real estate:

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
Freehold	127,000	137,700
Leasehold	89,200	112,800
	<b>216,200</b>	250,500

The Group leases lands for periods of 10 to 37 years.

f. The following table presents the possible effect on the fair value of investment properties of the Company in consequence of change in the assumptions, serving in the calculation of the fair value of the assets.

	+ 1%	Fair value as presented on the books	-1%
	U.S. dollars in thousands		
Change in capitalization rate	(17,500)	216,200	21,200



## Note 9: Investment Properties Under Construction

### a. Composition and adjustments:

	2018	2017
	U.S. dollars in thousands	
Balance as at January 1	16,400	13,900
Changes during the year:		
Additions	3,504	2,177
Fair value adjustments, net	302	689
Exchange rate differences	(3,306)	(366)
Balance at 31 December	16,900	16,400

### b. Fair value of investment properties under construction:

The comparative method was used in the evaluation of investment properties under construction, other than with respect to the commercial project in St. Petersburg which used the DCF method.

### c. Fair value adjustment of investment properties under construction (level 3 in the fair value hierarchy):

	Retail property	Logistics
	U.S. dollars in thousands	
Balance as at January 1, 2018	14,900	1,500
Re-measurement, recognized in profit or loss	470	(168)
Additions	3,388	116
Exchange rate differences	(3,058)	(248)
Balance at December 31, 2018	15,700	1,200

### d. Real estate:

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
Freehold	16,900	16,400

## Note 10: Measurement Of Fair Value

The following table provides the fair value measurement hierarchy of the Group's assets and liabilities.

Quantitative disclosures fair value measurement hierarchy for assets and liabilities as at 31 December, 2018:

		Fair value measurement using			
	Date of valuation	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
U.S. dollars in thousands					
Assets measured at fair value:					
Investment property (Note 8)					
Office properties	Dec. 31, 2018	-	-	89,200	89,200
Retail properties	Dec. 31, 2018	-	-	127,000	127,000
Investment properties under construction (Note 9):					
Logistics	Dec. 31, 2018	-	-	1,200	1,200
Retail properties	Dec. 31, 2018	-	-	15,700	15,700
Liabilities given according to the fair value- disclosure (Note 11):					
Long and short-term credit from banks	Dec. 31, 2018	-	-	187,237	187,237
Debentures	Dec. 31, 2018	24,688	-	-	24,688
Liabilities for share option warrants	Dec. 31, 2018	79	-	-	79



## Notes to Consolidated Financial Statements continued

### Note 10: Measurement Of Fair Value (Cont.)

Quantitative disclosures fair value measurement hierarchy for assets and liabilities as at 31 December, 2017:

	Date of valuation	Fair value measurement using			Total
		Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
U.S. dollars in thousands					
Assets measured at fair value:					
Investment property (Note 8)					
Office properties	Dec. 31, 2017	-	-	112,800	112,800
Retail properties	Dec. 31, 2017	-	-	137,700	137,700
Investment properties under construction (Note 9):					
Logistics	Dec. 31, 2017	-	-	1,500	1,500
Retail properties	Dec. 31, 2017	-	-	14,900	14,900
Liabilities given according to the fair value- disclosure (Note 11):					
Long and short-term credit from banks	Dec. 31, 2017	-	-	222,851	222,851
Debentures	Dec. 31, 2017	37,157	-	-	37,157
Liabilities for share option warrants	Dec. 31, 2017	586	-	-	586

There have been no transfers between Level 1 and Level 2 during the period.

### Note 11: Long-Term Credits from Banks

#### a. Composition:

	Weighted interest rate %	31 December 2018	31 December 2017
U.S. dollars in thousands			
Loans from banks in US dollars with fixed interest rate	7%	141,028	154,228
Loans from banks in Ruble with variable interest rate	CBR(*)+2.3%	34,810	46,214
Loans from banks in Ruble with fixed interest rate	11.5%	10,364	9,591
Loans from banks in US dollars with variable interest rate	6.85%	-	17,220
<b>With the deduction of -</b>		<b>186,202</b>	<b>227,253</b>
Current maturities		(2,640)	(3,801)
Credit from banks for financing inventory of buildings for sale under construction		(10,364)	(9,591)
Loans from banks which were classified as short term (**)		(173,198)	(15,960)
		-	197,901

(\*) Interest set by the CBR - Central Bank of Russia. (7.75% as of 31 December 2018)

(\*\*) AAs as a result of non-compliance with financial covenants, as determined by the financing entity, see also Subsection b.3 below, the total presented loan does not include the amount of USD 1,260 thousands that has matured for payment.

#### b. Arrangements with Funding Banks in Russia

##### 1. Debt arrangement with SberBank of Russia

##### Principles of the Debt Settlement:

On September 20, 2016, the Company and its subsidiaries completed all the actions necessary, according to the debt settlement with SberBank of Russia (the "Bank"), for the completion and entering into validity of the agreement for the settlement of loans provided to them totaling approx. USD 160 million (the "Loans"). Accordingly, the payment schedules of the loans were amended in such a manner that approx. 81% on average of the balance of principal of the loans will be paid during the first quarter of 2026.

In addition, in all loans the interest rate was decreased to 7%. The holdings of the Company in the Cypriot Companies were mortgaged according to the Cypriot Law, pursuant to assurance of payment of the loans of the Subsidiaries (jointly and severally) to the Bank.

The Company is obligated not to sell and/or pledge its holdings in the Cypriot Companies. The Subsidiaries are obligated to guarantee each to the entire debts of the other Subsidiaries. Furthermore, each of the Subsidiaries is obligated that in the event whereby the ratio in a certain project between the income with the deduction of operating expenses (including tax expenses) and the debt service



## Note 11: Long-Term Credits from Banks (Cont.)

(payment of principal and interest) (the “**Debt Service Ratio**”) will exceed 1.05, the method of transferring funds calculated above the debt service (the “**Surplus**”) will apply to the Subsidiaries, where the ratio is under the Debt Service Ratio. In the event that there is a Surplus in the Debt Service Ratio in all the loans, then the balance of the funds, as stated, will serve for the early payment of the balance of the principal of the Loans (“**Cash Sweep**”). The initial examination of the aforementioned Debt Service Ratio commenced from the tenth day of the third quarter of 2016.

In the matter of the St. Petersburg Project (the “**Project**”) under title of Petra-8 LLC (“**Petra**”) which is a subsidiary under full title of the Company - Petra was obligated to grant the Bank a mortgage over 60% of the cash flow emerging from the sale of apartments and commercial areas under construction, in whose respect a population form was received (and which were not sold as yet) and will use said amount for the early repayment of the principal of the Loan with respect to the Project (the “**Petra Loan**”). After full payment of the Petra Loan and to the extent that amounts still remain out of said amounts, they will serve for the payment of the principal of the loans of the Subsidiaries.

Within the framework of the debt settlement with the Bank, the covenants undertaken by the Subsidiaries have not been materially changed, with the exception of the fact that now a failure to meet the covenants may not constitute a cause for immediate payment, unless the Bank is given the right to impose fines according to insignificant amounts. In addition, it was agreed that during the period up until December 31, 2017, the Subsidiaries will be released from meeting the financial covenants stated in the Loan Agreements with the Bank (the “**Release Period**”).

In December 2017, the Bank extended the exemption period given by it for the review of the financial covenants for an additional 12 months until 31 December 2018.

### 2. Debt Settlement and change in loan terms with VTB Bank

On December 14, 2018 a fully controlled subsidiary of the company, Global LLC, received (the “**Subsidiary**”) received a signed agreement from December 13, 2018 that relates to a refinance and change of conditions of the loan (the “**Refinance Agreement**”), that has been granted to the company by a financing bank in Russia – VTB Bank (the “**Bank**”), which balance (principal and interest) amounted to about 2.64 billion Rubles (about 39.8 million US dollars as of the refinance date according to an exchange rate of 66.4). Below are the main provisions of the refinance agreement:

- The loan is for the period of 5 years for its signing date, so the loan's repayment date, that was set for the third quarter of 2021, was postponed to the fourth quarter of 2023;
- The loan will bear an annual interest of the Russian central bank annual interest rate and additional 2.3% (10.05% as of December 31, 2018), replacing the additional 4% of the original loan agreement, as well as additional commissions, in sums immaterial to the loan amount;
- When signing, the subsidiary made a principal repayment of about 100 million Ruble (about 1.5 million US dollars) from cash accumulated on the subsidiary's account. The remaining principal will be repaid as follows: 94% of it will be repaid in one payment on the fourth quarter of 2023, when during the lifespan of the loan (5 years), principal payment will be made (in increase non-equal amounts) in an accumulated rate of 6% in a total of 150 million Rubles (about 2.2 million US dollars);
- A Cash Sweep mechanism was set according to which 80% of the free cash flow (as opposed to 100% that was set in the original agreement) will be used for an early repayment of the loan.

According to the original loan conditions, the subsidiary committed to complying with the financial covenants throughout the lifespan of the loan that according to the refinance agreement, remain the same as the original covenants, except as follows:

The DSCR will be set upon 1.05 (instead of 1.1 according to the agreement so far);

LTV:

- 1) During a period of the first 12 months from the signing of the refinance agreement, the company will be exempt from complying with this covenant;
- 2) from the 12th month from the date of the refinance agreement to the 24th month from the date the refinance agreement - not more than 100%;
- 3) from the 25th month from the date the refinance agreement to the 36th month from the date of the refinance agreement - not more than 90%;
- 4) from the 37th month from the date of the refinance agreement to the 48th month from the date of the refinance agreement - not more than 85%;
- 5) from the 49th month from the date of the refinance agreement to the date of final repayment of the Line of Credit - not more than 80%.



## Notes to Consolidated Financial Statements continued

### Note 11: Long-Term Credits from Banks (Cont.)

Contrary to the original loan conditions, where it was determined that in any case the annual interest that the loan bears won't exceed 18.75%, and the subsidiary will have the right to effectively pay an interest of only 8% while the remaining interest will be added to the final payment in the end of the loan's lifespan, no such restriction was set in the refinance agreement. Nonetheless, the subsidiary received a letter from the financing bank, according to which, if there will occur drastic interest changes during the loan's lifespan (as it was updated in the refinance agreement), it will re-examine the loan and its conditions' including the possibility of changing the loan's repayment conditions.

#### 3. Loan with Nordea Bank

On August 13, 2018, a subsidiary of the company received a signed agreement from August 10, 2018, relating to an engagement with a Russian financing bank – Nordea Bank, financing Avtoprioritet LLC ("Avtoprioritet") in the total amount of 16.9 million US dollars, for purchasing the debt of Avtoprioritet through a specially designated corporation owned by a third party (the "designated corporation"), for the total amount of 15.2 million US dollars including related expenses ("debt purchase agreement").

The company will grant the designated corporation a loan that will allow it to purchase the debt in the total amount of 14.9 million US dollars, inter alia using a sum of about 53 million NIS that has been deposited in an escrow account as part of a private offering of series G bonds (the "bonds") to classified entities. The company has the option to purchase all the holdings in the designated corporation, in addition, the owners of the designated corporation have the option that will charge the company to purchase all of their holdings of the designated corporation for the consideration of 225 thousand €. During the third quarter of 2018 the option was realized and as a result the company recognized a profit of 1.7 million US dollars after deduction the purchase costs.

#### c. Pledges and securities

Bearing in mind that all the loans that the investees received are intended for the financing or re-financing of specific projects of the Company, the investees pledged their rights in the projects and the income stemming from the aforesaid financed projects. The balance of the secured properties, as of the date of the Financial Statements, amounted to approximately 484.4 million US dollars. Furthermore, in some cases the Company pledged its shares in investees, which own the projects, in favor of the banks, as aforesaid.

### Note 12: Debentures

#### a. Composition

a. Composition				Nominal value on date of issuance	Linkage terms (principal and interest)	Effective annual interest rate	December 31, 2018		December 31, 2017	
Series	Date of issuance	Nominal interest	Maturity date				Amount of bonds	Balance	Amount of bondholders	Balance
				U.S. dollars in thousands	U.S. dollars in thousands					
G	December 2016	1%	3 annual payments from December 31, 2021	45,000	Not linked	9.77%	45,000	33,133	45,000	33,082
G new	February 2018	1%	3 annual payments from December 31, 2021	31,149	Not linked	8.7%	31,149	21,866	-	-
							54,999		33,082	

#### b. Private offering of Series G bonds in the way of series expansion

1. On December 4, 2017 the company received an offer from several investors to purchase, via private offering, series G bonds, in the way of expanding an existing series that is issued for trade (the "Private Offering") for the total amount of 72.6 cents per every dollar of nominated value and in the total gross amount of 19.5 million US dollars.

2. The issuance of the additional bonds was conditioned on the fulfilment of the following circumstances:

The issuance of the additional bonds was conditioned, inter alia, on the engagement in an agreement of restructuring an existing loan which includes an obligation from the financing party to act for the release of the pledged property in its favor, subject to the fulfilment of the restructuring according to its conditions.



On February 14, 2018 the company accepted the investors' offer to purchase additional bonds in the total nominated value of 3,977,073 US dollars. As a result, the total series G bonds issued in the Private Offering amounted to a nominated value of 30,866,402 US dollars (the "Additional Bonds"); after fulfilling the Private Offering according to its conditions, the total nominated value of Series G bonds was 79,483,725 US dollars (as of February 14, 2018). Because the Private Offering wasn't complete until the "interest ex-date", the price of the additional bonds in the Private Offering was updated to 71.5 cents per every dollar of nominated value and the gross revenue from issuing the Additional Bonds increased to 22 million US dollars.

In addition, it was agreed to change the Private Offering plan as follows: (1) An engagement in an agreement to restructure an existing loan with a financing party (the "Restructuring Deal") was agreed not to be a suspending condition for the completion of the Private Offering; (2) when the remaining suspending conditions for the Private Offering will come into force – (A) about 15 million dollars from the net consideration received from the issue will be deposited in the Company's lawyers' bank account, held in trust for the Company and the bond holders and will be released to the Company in the occurrence of the earlier of: (a) a signing of a Restructuring Deal; (b) April 30, 2019. When the loan restructuring will take place, the company will act to pledge the released property in the favor of the bond holders; (B) the remaining net consideration from the issue will be released to the Company for its operating activity, for the Company's exclusive discretion.

3. On February 20, 2018 all the suspending conditions for the entering into force of the Private Offering were completed. As a result, the Additional Bonds were issued according to the issuance plan.

#### Note 13: Other Non-Current Liabilities

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
Advances of Lessees (1)	6,450	7,124
Less advances of short-term lessees	(2,476)	(2,754)
Liability toward the Yaroslavl Municipality (2)	3,936	4,376
	7,910	8,746

(1) The deposits do not bear interest, reflecting payment of lease for a period of up to three months, which are supposed to be returned to the lessee upon completion of the lease period.

(2) See Note 21d.

#### Note 14: Financial Instruments

##### a. Management's Policy Targets with Respect to Financial Risk Management

The operations of the Group on the Russian market expose it to various financial risks, such as market risks, currency risks, interest risk, credit risk, consumer price index risk and liquidity risk. The comprehensive risk management plan of the Company focuses on actions toward minimizing possible adverse effects on the financial performance of the Company.

The Group carried out sensitivity tests for principal market risk factors, which can affect the results of operations or the reported financial position. Both the risk factors and the financial assets and liabilities were examined, based on the materiality of each risk's exposure versus the functional currency and under the assumption that all of the other variables are fixed.

The parameters serving the Company in the execution of the sensitivity test are as follows:

The changes that were chosen under the relevant risk variables were determined according to a valuation of the Company with respect to possible reasonable changes in these risk variables.

In long term loans under variable interest, the sensitivity test for the interest risk was executed merely on the variable component of the interest. In long term loans with fix interest, there is no exposure to the Group do to interest risks.



## Notes to Consolidated Financial Statements continued

### Note 14: Financial Instruments (Cont.)

#### 1. Foreign currency risk:

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group has balances in financial instruments held in Ruble and New Israeli Shekels ("NIS") and also revenues in Ruble, therefore, there is an exposure to changes in their value in consequence of changes in the rate of exchange. The Group's policy is not to enter into any exchange rate hedging transactions.

For the accelerated devaluation of the Ruble in comparison to US dollars. The Group has balances in financial instruments, stated in Ruble, in the amount of approx. US\$84.3 million, and financial instrument, stated in Shekel, amounting to approx. US\$ 33.7 million.

The following table presents a sensitivity analysis with respect to changes in the U.S. dollar/Ruble exchange rates:

	December 31 2018	December 31 2017
	U.S. dollars in thousands	
Increase of 5% in market factor	(1,690)	(2,232)
Increase of 10% in market factor	(3,380)	(4,464)
Increase of 20% in market factor	(6,760)	(8,928)
Decrease of 5% in market factor	1,690	2,070
Decrease of 10% in market factor	3,380	4,140
Decrease of 20% in market factor	6,760	8,280

The following table presents a sensitivity analysis with respect to changes in the U.S. dollar/NIS exchange rates:

	December 31 2018	December 31 2017
	U.S. dollars in thousands	
Increase 5% in market factor	(2,753)	(1,681)
Decrease 5% in market factor	2,753	1,681

#### 2. Credit risk:

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

#### 3. Market Risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk includes three types of risks: interest rate risk, currency risk and other price risks including, share price risk and bond price risks. The financial instruments affected by market risk include, loans and credit, deposits, liquid investments and derivative financial instruments.

#### 4. Interest risk:

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rate.

The Company has loans from banks and interest bearing debentures. These balances bear variable interest rate and therefore expose the Company to cash flow risk in respect of increase in interest rates.

24% of the Group's loans bear variable interest rates.

The following table presents the sensitivity analysis to a change in interest rate:



	Increase in the Market Factor	Impact on the Profit before Tax  U.S. dollars in thousands
<b>2018</b>		
USD loans	1%	-
Ruble loans	1%	(382)
<b>Total</b>		
<b>2017</b>		
USD loans	1%	(175)
Ruble loans	1%	(463)
<b>Total</b>		<b>(638)</b>

#### 5. Liquidity risk:

The Group examines the risk of shortage of funds using a liquidity planning tool.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts, bank loans, debentures, leases and payment terms in the purchase contracts.

The following table summarizes the payment dates of the Group's financial liabilities based on contractual undiscounted payments (including payments for interest):

	As at December 2018					Total
	Less than 1 year	1 to 2 Years	2 to 3 Years	3 to 4 Years	> 5 Years	
	U.S. dollars in thousands					
Loans from banks	28,908	17,468	17,461	17,947	210,672	292,456
Debenture holders	761	761	26,030	25,318	25,070	77,940
Accounts payable and credit balances	9,979	—	—	—	—	9,979
	<b>39,648</b>	<b>18,229</b>	<b>43,491</b>	<b>43,265</b>	<b>235,742</b>	<b>380,375</b>
	As at December 2017					Total
	Less than 1 year	1 to 2 Years	2 to 3 Years	3 to 4 Years	> 5 Years	
	U.S. dollars in thousands					
Loans from banks	26,669	40,122	17,907	75,377	187,798	347,873
Debenture holders	495	495	495	17,340	33,189	52,014
Accounts payable and credit balances	12,595	—	—	—	—	12,595
	<b>39,759</b>	<b>40,617</b>	<b>18,402</b>	<b>92,717</b>	<b>220,987</b>	<b>412,482</b>

#### 6. Financial instruments and deposits:

Credit risk from balances with banks and financial institutions is managed by the Group's treasury department in accordance with the Group's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Group's Board of Directors on an annual basis, and may be updated throughout the year subject to approval of the Group's Finance Committee. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through potential counterparty's insolvency.

The Group's maximum exposure to credit risk for the components of the statement of financial position as at 31 December 2018 and 2017 is the amount of cash balances and cash equivalents, presented in the Statement of Financial Position.



## Notes to Consolidated Financial Statements continued

### Note 14: Financial Instruments (Cont.)

#### b. Fair Value:

The following table specifies the balance in the financial statements and the fair value of groups of financial instruments, measured in the financial statements as at December 31, 2017 and 2016, not based on their fair value.

	31 December 2018		31 December 2017	
	Balance	Fair value	Balance	Fair value
	U.S. dollars in thousands			
<b>Financial liabilities</b>				
Long and short-term loans and credit from banking corporations (1)	<b>186,202</b>	<b>187,237</b>	227,253	233,787
Debentures (series G)	<b>54,999</b>	<b>24,688</b>	33,082	37,157

(1) Including credit from banking corporations for building inventory under construction

The management assessed that balance of cash and cash equivalents, restricted deposits accord or are close to their fair value, due to the short-term maturities of these instruments.

The following methods and assumptions were used to estimate the fair values:

- Fair value of price based negotiable debentures, quoted as of the reported date
- Fair values of the Group's interest-bearing borrowings and loans are determined through the DCF method, using discount rate that reflects the issuer's interest rate as at the end of the reported period.

The following is a description of significant data that cannot be foreseeable, serving for the evaluation:

	Valuation technique	Significant unforeseeable data	Range (weighted average)
Short and long term loans	DCF	Average discount rate for dollar and ruble loans	7.88%

#### c. Changes in liabilities from financing activities

	Balance as of 1 Jan 2018	IFRS 9 impact	Gain from early repayment	Cash Flow	Influence of the Exchange Rate	NPV and interest amounts	Influence on the Fair Value	Balance as of 31 Dec 2018
	U.S. dollars in thousands							
Loans from banking corporations	227,253	(12,151)	(1,358)	17,968	(13,780)	4,206	—	186,202
Debentures	33,082	—	—	22,095	—	(178)	—	54,999
Derivatives	586	—	—	—	(25)	—	(482)	79
<b>Total liabilities from financing activities</b>	<b>260,921</b>	<b>(12,151)</b>	<b>(1,358)</b>	<b>4,127</b>	<b>(13,805)</b>	<b>4,028</b>	<b>(482)</b>	<b>241,280</b>



## Note 15: Taxes On Income

### a. Main tax rates applicable to the Company:

**Russia** - Corporate tax rate - 20%. In certain areas in Russia, it is possible to enjoy a decreased corporate tax rate of 15.5%.

**Cyprus** - corporate tax rate - 12.5%.

**Hungary** - The corporate tax rate in Hungary decreased is 9% from January 1, 2017.

**Israel** - The corporate tax rate in Israel is 23%.

### b. Deferred taxes:

	Statements of financial position		Income statements		
	31 December 2018	31 December 2017	31 December 2018	31 December 2017	31 December 2016
U.S. dollars in thousands					
<b>Deferred tax liabilities:</b>					
Investment property and Investment property under construction	(26,126)	(26,308)	2,921	851	15,556
Inventory of buildings	(1,829)	-	(5,904)	892	5,772
<b>Deferred tax assets:</b>					
Buildings for sale inventory	14,695	2,623	3,846	2,594	(26,313)
Carry forward tax losses	12,923	24,095	(522)	(1,114)	(4,985)
Deferred tax expenses (income)	-	-	341	3,223	-
Deferred tax, net asset (liability)	(337)	410	-	-	-

The deferred taxes are presented in the statement of financial position as follows:

	For the Year ended December 31	
	2018	2017
U.S. dollars in thousands		
Non-current assets	12,105	15,508
Non-current liabilities	(12,442)	(15,098)
	(337)	410

1. The deferred taxes are calculated according to an average tax rate of 20%, based on the tax rates that are expected to apply at the time they are realized.

2. In February 2012, the Russian parliament approved the new protocol of the Cyprus-Russia Tax Treaty, among others, updating the taxation of capital gains, whereby a Cypriot holding company, producing a capital gain from the sale of shares in a Russian real estate company will be charged with a tax at the rate of 20% in Russia, and will not be released from taxation, as it was so far. The new version of the treaty entered validity from 1.1.2017.

The Company examined the possible impact of the change in the treaty on the financial statements. The change will not have any material effect on the Company's results of operations, because the Company has accounted for a tax provision which was deducted according to the full tax burden.

3. Transfer pricing: the rules of transfer pricing will apply to cross border transactions with related parties, including financing arrangements and the provisions of guarantees etc. Similarly, with regards to transactions within Russia, such will also be subject to transfer pricing principles in the event that the value of such transactions is greater than 1 billion Rubles in one calendar year. It should be pointed out that the transfer pricing rules shall also apply to transactions with unrelated parties when one of the parties to the transaction is registered as an off-shore entity (in this regard it should be pointed out that Cyprus and Hungary are not considered to be off-shore states).

In the course of the 2012 legislation, among other things, the burden of proof was shifted from the tax authorities to the companies. In the Company's view, it is able to prove that related party transactions that it has engaged in have been performed at market rates. Due to the uncertainty and lack of practical experience with respect to the new legislation, the Russian tax authorities are likely to dispute the price level set by the Group for such transactions and may determine that the Company is obligated to pay additional tax. At the estimation of the Company's management, transactions in which the Company engages third parties are performed at market rates.



## Notes to Consolidated Financial Statements continued

### Note 15: Taxes On Income (Cont.)

4. Amendments to the tax laws, which entered validity from 2015, intended to deter tax avoidance, through activities in countries, presenting lower tax rates and aggressive tax planning. These amendments, inter alia, include the definition of a beneficial owner, residency for tax purposes in a location, where the business activity is carried out and also legislation with respect to a foreign investee. The aforementioned legislation, together with the interpretation of applicable laws, as assumed by the tax authorities, testifies of a stricter stand of the tax authorities, which could impose a higher tax liability, as well as fines and various charges upon the execution of tax control to companies of the Group. The management of the Company is of the opinion that it properly interprets the provisions of said laws upon the creation of deferred taxes and tax provisions in its Financial Statements.

5. Until December 31, 2016, losses for tax purposes in Russia could have been carried forward for 10 years only from their evolvment. According to the federal law, dated November 30, 2016, from January 1, 2017, losses evolving from 2007 could be forwarded without restriction. According to the transitory provisions, valid in 2017 - 2020 tax years, only 50% could be decreased from the taxable income (after offsetting a current loss) upon offsetting forwarded losses from 2007 henceforth. Losses cannot be carried backwards.

#### c. Taxes on income (tax benefit), included in the Income Statements:

	Year ended 31 December 2018	Year ended 31 December 2017	Year ended 31 December 2016
	U.S. dollars in thousands		
Current taxes	1,984	4,941	830
Deferred taxes	(342)	(3,223)	4,984
	1,642	1,718	5,814

#### d. Theoretic Tax:

The following is an adjustment between the tax amount, that would have been applied if all the income and expenses, profits and losses were charged with tax according to statutory tax rate and the amount of taxes and income, attributed to the profit or loss.

	Year ended 31 December 2018	Year ended 31 December 2017	Year ended 31 December 2016
	U.S. dollars in thousands		
Profit (loss) before taxes on income	(55,320)	3,663	133,599
Tax (tax benefit) calculated according to the statutory tax rate in Russia (20%)	(11,064)	733	26,720
<b>Increase (decrease) in taxes on income emerging from the following factors:</b>			
Exempted revenues	(966)	-	(44,622)
Change of rate for previous years	(845)	-	1,385
Effect of different tax rates in Cyprus (12.5%) and in Hungary (19%)	148	765	2,154
Earnings of companies accounted for under the equity method for which deferred tax were not recorded	-	-	-
Inter-company expenses for which deferred tax liabilities were recorded	(284)	663	3,210
Losses for tax purposes for which deferred tax assets were not recorded	11,539	2,623	23,570
Profits generated from losses that no deferred tax assets were previously recorded for them	-	(3,293)	(7,298)
Expenses not recognized for tax purposes	3,031	246	692
Others	84	(19)	3
Taxes on income (tax benefit)	1,642	1,718	5,814

#### e. Losses carried forward for tax purposes:

The total loss carried forward by the Company (including subsidiaries), as of December 31, 2018, is approx. US\$ 279.5 million. In consequence of this forwarded loss, deferred taxes of approx. US\$ 27.6 million was recognized.

Deferred tax assets in total amount of approx. US \$28.3 million with respect to forwarded losses in the amount of US\$ 141.5 were not recorded due to unexpected utilization thereof.



## Note 16: Equity Capital

### a. Composition of the share capital:

	31 December	
	U.S. dollars in thousands	
	Registered	Issued and paid up
Ordinary Shares of US\$0.20 n.v. each for 2018	40,000	18,869
Ordinary Shares of US\$0.20 n.v. each for 2017	40,000	18,869

### Movements in the share capital

1. During the year, the registered share capital was increased by 115,000,000 ordinary shares of US\$0.20 n.v. each (US\$23 million).
2. The paid and issued share capital:

	No. of shares	Nominal Value (USD)
<b>Balance as of 1 January 2017</b>	<b>74,990,964</b>	<b>14,998,193</b>
Share issuance at US\$0.01 nominal value	19,352,000	3,870,400
<b>Balance as of 31 December 2017</b>	<b>94,342,964</b>	<b>18,868,593</b>
Share issuance	-	-
<b>Balance as of 31 December 2017</b>	<b>94,342,964</b>	<b>18,868,593</b>

b. On June 3, 2017, the Company published a shelf offering report for a public share issuance and 2 series of options (tradeable) – Series A and Series B – which are exercisable into Company shares. Such was achieved through a uniform tender offer, under the shelf offering report published on July 3, 2017 under the Company's shelf prospectus dated August 27, 2015 whose validity was extended until August 28, 2018. According to the results of the public offering as published on July 4, 2017 the Company issued 19,352,000 regular shares holding a nominal value of USD 0.2 each together with 7,740,800 Options (Series A) and 5,805,600 Options (Series B). Options (Series A) and Options (Series B) have an exercise price of NIS 3.8 and NIS 4.2 respectively (not indexed or subject to adjustments as detailed in the shelf offering report), prior to July 4, 2019 and July 4, 2020 respectively. The immediate consideration (net) received by the Company for such was approx. USD 13.9 million. (An amount of USD 12.7 million on account of the shares and USD 1.2 million on account of the options).

### c. Rights attaching to the shares

In December 2016, shares of the Company on the AIM London stock exchange were de-listed and shares were listed on the Tel Aviv Stock Exchange, as per the conditions of the settlement, specified in Note 12.

Voting rights - each shareholder has one vote for each share, in general meetings.

Rights for dividends - a dividend will be determined based on the number of shares held by each individual shareholder.

### d. Dividend distribution policy

Since its establishment, the Company has not distributed a dividend to its shareholders.

The distribution of dividends by the Company depends on the financial performance and position of the Company, its equity and its working capital requirements. On November 27, 2006, the Company's board adopted a dividend policy which reflects the long-term earnings and its cash flow, taking into account the capital requirements, while at the same time maintaining an appropriate level of dividend coverage. As of the Date of the Report, the Company has no worthy profits for distribution.

### e. Reserve for transaction with controlling shareholder

Financial assets and liabilities involved in a transaction between the Company and the controlling shareholder or between companies under common control are recognized at fair value upon the date of the transaction. The difference between the fair value and the consideration determined in the transaction is attributed to the equity and is therefore presented in a separate item in the equity capital of "reserve from transaction with a controlling holder". For further details, see Note 14.



## Notes to Consolidated Financial Statements continued

### Note 16: Equity Capital (Cont.)

#### f. Company's capital management

The Company's capital management objectives are:

1. Preserving the ability of the Group to assure continuity of the enterprise, thereby creating a yield to the shareholders, investors and other interested parties.
2. Achieving return on capital to shareholders through pricing correctly rent levels and sale prices, adjusted to the business risk levels.
3. Maintaining healthy capital ratios in order to support its business activity and maximize shareholder's value.

The Company acts to achieve a return on capital at a level that is customary in the industry and markets in which the Group operates. This return is subject to changes depending on market conditions in the Company's industry and business environment.

The Company manages its capital structure and executes adjustments in consequence of changes in the economic conditions and the risk factors pertaining to its operations. In order to preserve or adjust the necessary capital structure, the Company assumes various means, such as making changes in dividend amounts, payables to the shareholders, raising capital through the issuing of share capital and the realization of assets, in order to diminish its debt dependency.

### Note 17: Earnings (Loss) Per Share

	For the year ended December 31, 2018		For the year ended December 31, 2017		For the year ended December 31, 2016	
	Weighted quantity of shares	Profit attributed to shareholders of the Company	Weighted quantity of shares	Loss attributed to shareholders of the Company	Weighted quantity of shares (*)	Loss attributed to shareholders of the Company
	U.S. dollars in thousands		U.S. dollars in thousands		U.S. dollars in thousands	
Quantity of shares and net profit (loss)	94,342	(56,962)	84,534	1,645	6,899	130,149
For the calculation of the basic diluted net profit (loss)	98,081	(56,962)	88,018	1,645	6,922	130,181

(\*) After adjustment for the consolidation of shares.

### Note 18: Share-Based Payments

a. As stated in Note 12b, on November 14, 2016, the board of the Company approved to the management of the Company an allotment of 7,416,689 option warrants (non-negotiable) for the purchasing of 7,416,689 shares of the Company, representing, under the assumption of realization thereof, 9% of the issued and paid up capital of the Company immediately after the allotment and after allotment of all the shares according to the Settlement Plan. These options can be exercised up until December 22, 2022. The exercise price of each option is determined to 0.3 cent per share. Management options shall vest in four equal quotas over a period of four years, from December 22, 2017. Upon the date of the grant, the fair value of the options was evaluated in US\$ 1,032 thousand. Such allotment was also approved by the general meeting of the shareholders.

The following table presents the data serving in the measurement of the fair value of the options for shares, covered through the capital instruments of the Company, as per the binomial model for pricing options, with respect to aforementioned plan:

Dividend yield on the share (%) : 0%  
 Expected fluctuations in share prices (%) 45%  
 Riskless interest rate (%) : 1.59%  
 Anticipated life time of the options for shares (years): 6  
 Price per share (NIS): 1.3



b. The expense that was recognized in the financial statements for services provided by employees and officers in connection with the share based payment is presented in the following table:

	Year ended 31 December 2018	Year ended 31 December 2017	Year ended 31 December 2016
U.S. dollars in thousands			
Total expenditure recognized from share based transactions	285	519	33

c. Changes during the year:

The following table includes the number and weighted average exercise prices (WAEP) and changes in the options plans to employees during the year:

	For the year ended December 31, 2018		For the year ended December 31, 2017		For the year ended December 31, 2016	
	No. of options (*)	WAEP US\$	No. of options (*)	WAEP US\$	No. of options (*)	WAEP US\$
Options for shares at the beginning of the year	7,429,627	0.3	7,452,086	3.11	54,114	3.92
Options for shares granted during the year	-	-	-	-	7,416,689	0.3
Options for shares expired during the year	12,939	3.5	22,460	3.11	18,717	3.5
Options for shares at the end of the year.	7,416,688	0.3	7,429,626	0.3	7,452,086	0.55
Options for shares exercisable by the end of the year.	3,708,344	0.3	1,854,172	0.3	35,397	3.11

(\*) After adjustment for capital consolidation.

d. The weighted average of the anticipated lifetime of the options for shares that have not expired, as yet, is five years

e. Measurement of the fair value of equity-settled share options:

The Company utilizes the binomial model when estimating the grant date fair value of equity-settled share options. The measurement was made at the grant date of equity-settled share options since the options were granted to employees and officers.

#### Note 19: Additional Details Of Profit And Loss Items

a. Cost of maintenance and management of leased assets:

	Year ended 31 December 2018	Year ended 31 December 2017	Year ended 31 December 2016
U.S. dollars in thousands			
Cost of maintenance of property	7,675	8,434	8,100
Cost of land lease	320	585	398
Management fees	663	692	587
Property tax on investment property	2,145	2,392	1,648
	10,803	12,103	10,733

b. General and administrative expenses:

Salaries and auxiliary payments (1)	5,751	6,774	5,593
Office maintenance	1,327	1,227	1,528
Professional fees	2,057	1,822	2,984
Overseas traveling expenses	420	465	466
Doubtful debts provision	304	95	341
Depreciation	216	227	194
Other costs	1,074	925	1,474
	11,149	11,535	12,580
(1) Includes cost of share-based payment (Note 18.b)	285	519	33



## Notes to Consolidated Financial Statements continued

### Note 19: Additional Details Of Profit And Loss Items (Cont.)

#### c. Financing income and expenses:

Finance income:

	Year ended 31 December 2018	Year ended 31 December 2017	Year ended 31 December 2016
U.S. dollars in thousands			
Profit resulting from the settlement with the debenture holders (1)	-	-	222,472
Profit from Nordea loan purchase	1,358	-	-
Profit from debt restructuring	2,518	-	-
Profit from options	507	566	-
Interest income from deposits with banks	359	291	95
Interest income from loans given to third parties	50	-	835
	<b>4,792</b>	<b>857</b>	<b>223,402</b>

(1) See also Note 12

Finance expenses:

Interest expenses due to loans from banking corporations.	(22,679)	(19,122)	(19,013)
Interest expenses due to debentures	(4,705)	(2,881)	(18,298)
Capitalized interest	-	-	1,563
Significant fiancé component	(1,135)	-	-
Banking and other commissions	(87)	(153)	(539)
Expenses of presentation of institutes according to their fair value	(487)	(366)	(453)
	<b>(29,093)</b>	<b>(22,522)</b>	<b>(36,740)</b>

#### d. Other expenses, net:

	Year ended 31 December 2018	Year ended 31 December 2017	Year ended 31 December 2016
U.S. dollars in thousands			
Updating the provision regarding a service provider	-	-	744
Adjustment of the liability to Yaroslavl municipality (see Note 21d)	222	847	18
Impairment of financial assets	-	-	(318)
Other	(3,979)	(2,677)	(3,099)
	<b>(3,757)</b>	<b>(1,830)</b>	<b>(2,655)</b>

### Note 20: Related Parties

#### a. Balances with related parties and interested parties

	31 December 2018	31 December 2017
U.S. dollars in thousands		
Capital reserve for transaction with shareholders	<b>16,223</b>	16,223

b. For details regarding agreements with related parties and interested parties, see also Note 4.

#### c. Benefits to key management personnel, employed by the Company:

	Year ended 31 December 2018	Year ended 31 December 2017	Year ended 31 December 2016
U.S. dollars in thousands			
Short term benefits	808	825	1,007
Share-based payments	255	454	28
	<b>1,063</b>	<b>1,279</b>	<b>1,035</b>

d. The Company provided guarantees in favor of its subsidiaries' financing banks at the amount of approx. 205.2 million US dollars.



## Note 21: Contingent Obligations, Guarantees, Commitments And Pledges

a. A subsidiary of the Company – Petra 8 LLC (“Petra 8”) entered the following agreements:

1. An agreement with a third party according to which such third party provides Petra 8 with various professional services regarding receipt of the necessary permits and approvals for the project. Under the terms of the agreement, as amended from time to time in the supplementary agreements, in consideration for such services, Petra 8 is to pay an amount equal to 2.5% of Petra 8's net profits, resulting from the sale of the project's rights. The consideration as said, shall be paid on the dates and in the amounts detailed in the agreement, with the parties achieving certain arrangements between themselves for the payment of certain advances on account of such consideration (based on an accounting mechanism included in the agreements), which, as of the Reporting Date amounts to a total of approx. USD 4 million, which is capitalized based on the cost of inventory recorded in the books.
2. An agreement with a third party according to which such third party provides services which include preparation for tenders, assistance in projects planning, assistance in selection of providers, technical supervision, budget control etc. As of the reporting date Petra pays such third party monthly management fees in an amount of approximately US\$70 thousands.
3. An agreement with another management company for the purpose of developing the phases of the project for a monthly consideration of US\$38.8 thousands.
4. A marketing agreement with a local marketing company for the marketing of the project in consideration of commissions of 4-5%, in respect of specific goals achievement and in accordance with the terms specify in the agreement.
5. An agreement with a third party contractor for the construction of the fifth phase in Petra project, for a fixed price of 50 thousand ruble per meter (approx. \$719 per meter, according to the dollar-ruble rate of exchange, as at December 31, 2018).

b. The Group entered into commercial lease agreements with respect to its real estate. These leases have a term of 10-37 years with a renewal option.

Future minimum un-capitalized lease payments of lease contracts are as follows:

	31 December 2018	31 December 2017
	U.S. dollars in thousands	
First year	494	585
Second year and up to five years	1,974	2,339
More than five years	8,198	5,593
<b>Total</b>	<b>10,666</b>	<b>8,517</b>

### c. Expected rental income:

The lease agreements of the Group are for periods of up to 10 years.

The expected rental income from existing agreements is as follows:

	31 December 2018 US\$000
First year	24,545
Second year until five years	55,664
More than five years	38,883
	<b>119,092</b>



## Notes to Consolidated Financial Statements continued

### Note 21: Contingent Obligations, Guarantees, Commitments And Pledges (Cont.)

d. A consolidated subsidiary of the Group, which owns land in Yaroslavl, is liable to transfer up to 8% of the value of the built areas on the aforementioned real estate in favor of the Yaroslavl Municipality, that being on the strength of a commitment of the land's previous owner with the municipality. In consequence of said commitment, the Company recognized a provision for this liability in its financial statements. The Company further recognized an indemnification asset over half of the level of the liability, as concluded in the agreement of attaining control in the consolidated company. During 2016, a reminder letter was received from the Yaroslavl Municipality with respect to the obligation of the Company toward the municipality at a rate of 8% of the built area of the project. After receiving the letter, a notice stating the municipality's demands was sent to the former partner.area of the project.

#### e. Pledges:

In order to secure the Group's liabilities, real estate properties were mortgaged and fixed charges were recorded on investment property, bank and other deposits and receipts from customers. Floating charges have been recorded on the Group's assets, including a charge on certain shares in subsidiaries.

### Note 22: Operating Segments

The operating segments are identified on the basis of information that is reviewed by the chief operating decision maker ("CODM") for the purpose of decision making with respect to the allocation of resources and evaluation of performances.

For management purposes, the Group is organized according to operating segments based on products and services, as follows:

Commercial segment - real estate for commercial purposes.

Residential segment - residential real estate for sale.

Segment performance (segment income (loss)) are evaluated based on operating income (loss) in the financial statements.

The segment results reported to the CODM include items that are allocated directly to the segments and items that can be allocated on a reasonable basis.

Items that were not allocated, mainly the Group's headquarter assets, general and administrative costs, finance (consisting of financing costs and financing income) and taxes on income are managed on a group basis.

The CODM reviews segment assets apart from deferred taxes and loans to companies accounted for equity method, as these assets are managed on a group basis.

The CODM reviews segment liabilities apart from deferred taxes, current tax liability and loans as these liabilities are managed on a group basis.

The following tables present revenues and income and certain assets and liability information regarding the Group's operating segments.

	Commercial	Residential	Total
	U.S. dollars in thousands		
Year ended 31 December, 2018:			
Income			
Total income	34,530	120,635	155,165
Segment results	27,395	(10,196)	17,199
Unallocated expenses			(4,694)
Operating profit			12,505
Financing expenses, net			(67,825)
Profit before taxes on income			(55,320)



	Commercial	Residential	Total
U.S. dollars in thousands			
Year ended 31 December 2017:			
<b>Income</b>			
Total income	35,347	42,090	77,437
Segment results	12,052	8,918	20,970
Unallocated expenses			(4,724)
Operating profit			16,246
Financing expenses, net			(12,883)
Profit before taxes on income			3,363

	Commercial	Residential	Total
U.S. dollars in thousands			
Year ended 31 December 2016:			
<b>Income</b>			
Total income	30,882	73,956	104,838
Segment results	(55,639)	(32,004)	(87,643)
Unallocated expenses			(8,240)
Operating loss			(95,883)
Financing income, net			229,482
Profit before taxes on income			133,599

	Commercial	Residential	Total
U.S. dollars in thousands			
<b>Year ended 31 December 2018</b>			
<b>Assets:</b>			
Segments assets	243,579	105,149	348,728
Unallocated assets			18,223
Total assets			366,951
<b>Liabilities:</b>			
Segments liabilities	189,692	33,335	223,027
Unallocated liabilities			67,890
Total liabilities			290,917

	Commercial	Residential	Total
U.S. dollars in thousands			
Year ended 31 December 2017			
<b>Assets:</b>			
Segments assets	281,446	265,014	546,460
Unallocated assets			28,566
Total assets			575,026
<b>Liabilities:</b>			
Segments liabilities	230,849	139,933	370,782
Unallocated liabilities			50,265
Total liabilities			421,047



## Notes to Consolidated Financial Statements continued

### Note 22: Operating Segments (Cont.)

	Commercial	Residential	Total
	U.S. dollars in thousands		
Year ended 31 December 2016			
<b>Assets:</b>			
Segments assets	268,350	226,281	494,631
Unallocated assets			22,613
Total assets			517,244
<b>Liabilities:</b>			
Segments liabilities	231,509	105,986	337,495
Unallocated liabilities			42,919
Total liabilities			380,414

### Note 23: Subsequent Events

See note 1(b)



# Shareholders' Information

## Financial Calendar

Annual General Meeting	October 2019
Announcement of 2019 first quarter results	May 2019
Announcement of 2019 interim results	August 2019
Announcement of 2019 third quarter results	November 2019

## Share Price

The range of the closing mid-market prices of the Company's ordinary shares during the year were:

Price at 31 December 2018	NIS 0.5
Lowest price during the year	NIS 0.48
Highest price during the year	NIS 2.68
Average	NIS 1.56

Daily information on the Company's share price can be obtained on the Israeli Stock Exchange website (Company's ticker MLD). The company began trading on TASE on December 22, 2018.

## Website

[www.mirland-development.com](http://www.mirland-development.com)

## Shareholders' Enquiries

All administrative enquiries relating to shareholdings (for example, notification of change of address, loss of share certificates, dividend payments) should be addressed to the Company's legal consul at:

SHG- Steinmetz, Haring Gorman & Co., Advocates  
Derech Menachem Begin 23, Tel Aviv-Yafo, 66183

## Secretary and Registered Office

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Company registration number 153919

## PR Agency

Eisenberg-Eliash, Tel-Aviv

## Legal Advisers

King & Spalding, Moscow  
Chrysses Demetriades & Co, Limassol  
Steinmetz, Haring Gurman & Co, Tel Aviv

## Real Estate Consultants

Cushman & Wakefield, Moscow  
Jones Lang LaSalle, Moscow  
CB Richard Ellis, Moscow



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## Notes

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**P10**

**Triumph Park  
Portfolio focus**



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